

20010611 052

Advance Planning Briefing for Industry

*New York City's War: The Key to
Army Transformation and Future Victory*

-7-3 May 2001

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DEPARTMENT OF THE ARMY
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REPLY TO
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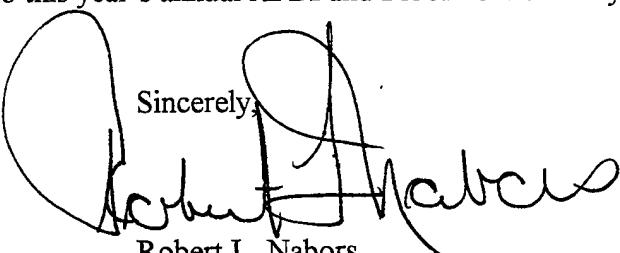
Ladies and Gentlemen:

On behalf of the Army Command, Control, Communications, Computers, Intelligence, Electronics Warfare and Sensors (C4IEWS) Team, I am pleased to present these proceedings of the 2001 Advance Planning Briefing for Industry (APBI) entitled "Network Centric Warfare: The Key to Army Transformation and Future Victory." The objective of this publication and its accompanying CD/ROM is to provide industry with a comprehensive overview of our research and development programs, sustainment efforts and corresponding contract opportunities available to industry within the next five years.

The APBI Program continues to be one of our most successful ways to facilitate and maintain an active and on-going dialogue between the government and the industrial community. Communicating technological needs and information to Industry and soliciting Industry feedback is key to enabling a strategically responsive force in the future that is dominant across the full spectrum of operations.

It is my pleasure to welcome you to this year's annual APBI and I look forward to your participation.

Sincerely,


Robert L. Nabors
Major General, U.S. Army
Commanding

AQMO1-09-1575

NOTICE

This publication contains the briefings presented during this Advance Planning Briefing for Industry (APBI). Following the APBI, you may obtain a Proceedings Book for a minimal fee by contacting the Defense Technical Information Center (DTIC). The telephone number is: (800) 225-3842.

We hope that the above publication proves beneficial to your long-range planning efforts. If you have any additional questions and/or suggestions, please contact Denise Ellison, email: Denise.Ellison@mail1.monmouth.army.mil, (732) 532-8674.

DISCLAIMER

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**THE OVERALL
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WELCOMING REMARKS

NETWORK CENTRIC WARFARE BRIEFING

MG ROBERT L. NABORS

COMMANDING GENERAL

CECOM

CECOM ACQUISITION CENTER

**"SETTING THE PACE IN
INNOVATIVE BUSINESS SOLUTIONS"**

*Presented by: Michael R. Kelemen
Acting Director, Acquisition Center
8 May 2001
Phone: (732) 532-5603
Email: Michael.Kelemen@Mall.monmouth.army.mil*

CECOM Bottom Line: THE SOLDIER

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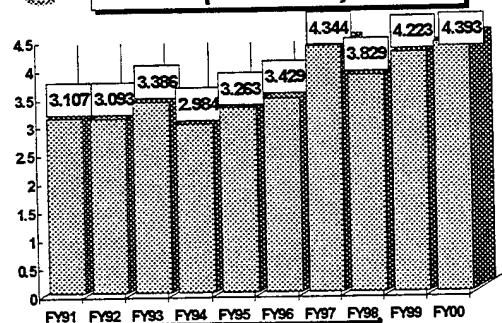
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The Year in Review

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Total Obligations (BILLIONS)



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AMC Obligations
Over \$25,000

FY00 COMMAND	#1 IN AMC NO. OF ACTIONS	#3 IN AMC TOTAL DOLLARS (MIL)
CECOM	8,101	4,392.2
TACOM	5,111	5,027.0
AMCOM	6,036	6,721.7
AMCAC	3,715	1,309.6
OSC	1,527	1,557.6
OTHER AMC	985	285.6
TOTAL AMC	25,475	19,294.8

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**SUMMARY OF CONTRACT
OPPORTUNITIES FOR
LAST YEAR**

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Overall Summary

	AWARDED	ON-GOING	POSTPONED	CANCL
RDEC	10 \$1,007,957,134	19 \$293-579M	NONE	7 \$866-869M
ISEC	NONE	NONE	NONE	NONE
SMC	1 \$1,472,000,000	5 \$51-80M	NONE	NONE

CECOM Bottom Line: THE SOLDIER

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Overall Summary (CONT)

	<u>AWARDED</u>	<u>ON-GOING</u>	<u>POSTPONED</u>	<u>CANCL</u>
LRC	8	20	NONE	5
	\$114,280,567	\$54-588M		\$84-114M
SEC	1	1	NONE	NONE
	\$3,000,000	\$1.4B		
PEO C3S	1	2	NONE	NONE
	\$181,600,000	\$134-224M		
PEO IEW&S	2	10	1	1
	\$89,000,000	\$1.399-1.452B	\$TBD	\$30-40M

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Overall Summary (CONT)

	<u>AWARDED</u>	<u>ON-GOING</u>	<u>POSTPONED</u>	<u>CANCL</u>
PEO STAMIS	1	6	NONE	NONE
	\$77,605,714	\$550-800M		
Bus Funct'l Area Spt Svcs	1			
	\$28,013,047			
Tobyhanna Base Op CA Study	1			
	TBD			
FMG Base Op CA STUDY	1			
	TBD			

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Overall Summary (CONT)

	<u>AWARDED</u>	<u>ON-GOING</u>	<u>POSTPONED</u>	<u>CANCL</u>
IMA CA STUDY	1			
	TBD			
BASEOPS SERVICES	1			
	\$300M			
TOTAL PROGRAMS	25	67	1	13
TOTAL AMOUNT	\$2.97B	\$4.150-5.145B	\$TBD	\$980M-1.23B

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**Top 10 Large Businesses
(FY 2000)**

■ GENERAL DYNAMICS	358,366,890
■ RAYTHEON	336,749,222
■ LOCKHEED	287,283,547
■ CSC	268,064,333
■ TRW	158,251,232
■ ARINC	140,101,768
■ ITT	112,111,593
■ MOTOROLA	105,699,633
■ SAIC	95,892,764
■ LEAR SIEGLER	81,057,835

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**Top 10 Small Businesses
(FY 2000)**

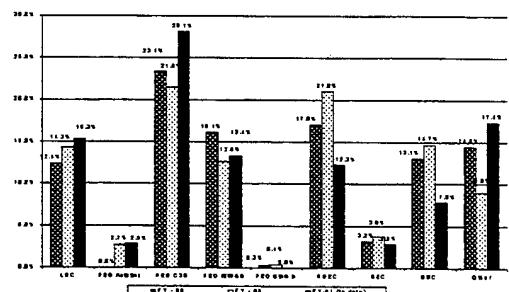
■ MANTECH	59,046,260
■ SYTEX	42,531,254
■ CONDOR SYSTEMS	26,1286,173
■ FIBERTEK	25,479,153
■ E-OIR	24,241,590
■ LAGUNA INDUSTRIES	21,924,154
■ MC II GENERATOR	17,863,924
■ INSIGHT TECHNOLOGY	13,837,179
■ SAFT AMERICA	11,687,297
■ ADVANCED ELECTRONIC	8,309,727

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Customer Distribution

Customer Distribution
Part Number
Used Letters



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SERVICE CONTRACTING

An Opportunity for Change

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**Services – A Big Part
Of Our Business**

• \$200 M in FY 1998
• \$400 M in FY 2000

...AND GROWING!

ALREADY OVER
\$300 M!!!
FY 2001

FUNDED FROM
CECOM'S MOST
DIFFICULT
ACCOUNTS!

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Service Contracting

New administration will continue to support efforts to reduce the size of government creating:

- Increased reliance on service contracting
- Increased oversight

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Service Contracting

Visibility:

- **Congressional interest – GAO Report**
GAO-01-295
 - DoD spent > \$100B in 2000
 - Classification of services
- **OMB Memo M-01-15**
 - Greater use of performance-based contracts
 - Reporting requirements

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Service Contracting

Trend:

- Increasing reliance...
- Increasing expenditures...
- Increasing oversight...

Opportunity:

- Revolutionize Service Contracting Practices:
 - Focus on improving the efficiencies and effectiveness of service contracting processes
 - MAXIMIZE your profits and our RESULTS

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AMC Recognition

•CECOM's reputation as a proactive leader in innovative business solutions and reform initiatives

- December 2000 AMC designated CECOM "Service Contracting Center of Excellence" for Major Systems

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Strategy

An integrated, multi-faceted approach that:

- Drives towards increasing efficiencies while continuing to meet user needs
- Challenges regulatory and statutory impediments
- Solicits good ideas and best business practices from our industry partners

No Silver Bullet

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User needs

Focus Areas:

- Management plan for individual contract oversight
- Coordinate requirements - avoid duplications
- Develop metrics for measuring performance

Changing the Culture

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Regulatory And Statutory Issues

Focus Areas:

Address issues that impede meaningful reform:

- Competition requirements
- Personal services restrictions
- Long term pricing schemes

Removing Barriers

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Best Business Practices

Focus Areas:

Harvest good ideas through,

- Joint industry and government seminars
- Engaging in continuous discussion with all stakeholders early and often
- Establishing service contract website

Partnering Towards Our Future

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Service Contracting

SETTING THE PACE...

**...EFFICIENCIES THROUGH
INNOVATION!!!**

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First Steps

Promoting a cultural migration

- Measure efficiencies for every service dollar obligated
- Activities will develop business plans for managing the resultant contract
- Performance evaluations, manage efficiencies, metrics, partnering

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Steps Continued

■ **Performance based techniques will be utilized wherever possible**

- *Alternate proposals will be encouraged and evaluated*

- *Our goal of 100% will enable CECOM to ride the crest!*

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Steps Continued

■ **Draft legislative initiative for a change to statutory authority**

- *Non-competitive follow-on efforts when a contractor's past performance has been determined to be "exceptional"*

■ **Alternatives to long term pricing will be explored**

■ **"Innovation in Service Contracting" checklist being developed**

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Steps Continued

■ **One-on-One discussions shall be offered until release of the solicitation**

- *Provides the "open door" for contractors to communicate with the requiring activity*

■ **Contractors will be requested to submit self-evaluations for performance under each task order and periodic reviews will be held**

- *Enhances communication and provides addition form of input for government evaluation*

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Steps Continued

- All task orders will challenge offerors to address effectiveness and efficiencies during performance
 - Each task order will request offerors to address measured efficiencies and effectiveness in their proposals and ultimate performance
- Contractors will be requested to propose metrics and incentives tailored to each task order
 - Metrics that make the most sense

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Key To Future State

To Continuously Challenge Ourselves

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Revolutionizing Service Contracting

Could our Founding Fathers Ever Have Envisioned Service Contracting Today????

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Contract Title

- OBJECTIVE:
- CONTRACT TYPE:
- ESTIMATED VALUE:
- KEY MILESTONES:
- TECHNICAL CONTACT:
- ACQUISITION CONTACT:
- SOLICITATION # or RFQ #:

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CECOM Logistics and Readiness Center



The “Win-Win” of Using Value Engineering



Mr. Anthony A. LaPlaca
Director, CECOM Logistics and Readiness Center

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Value Engineering



An organized effort directed at analyzing the functions of requirements, equipment, facilities, systems, methods, processes, services and supplies for the purpose of achieving the required function(s) at the best value

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Government Share of Savings



<u>FY</u>	<u>Total(M)</u>	<u>VEP</u>	<u>VECP</u>
96	\$39.4	\$ 5.5	\$33.9
97	\$16.1	\$ 6.2	\$ 9.9
98	\$49.8	\$21.1	\$28.7
99	\$47.2	\$46.4	\$ 0.8
00	<u>\$54.6</u>	<u>\$54.3</u>	<u>\$ 0.28</u>
	\$207.1	\$133.5	\$73.58

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Increased Incentives



DOD MODIFIED FAR VE clause:

Was

50% of Acq Savings → Up to 75%
Sharing period: 3 years → Up to 5 years

Now

20% of Collateral (O&S) → Up to 100%
Savings

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Value Engineering Workshop



An opportunity for the contractor:

- Free training "Learn a proven methodology that can be applied on other programs or systems"
- Partnering with us to identify cost reduction/system enhancement. "Customer buy-in; expedited processing"
- Improve profit margin "Contractor keeps/shares savings"
- Identifies process improvements
- Become more competitive
- Share risk
- Increase "Customer satisfaction"

A proactive approach to teaming with government, targeting opportunities for cost savings and process enhancement

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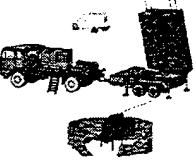
Workshops Summary



- VE savings generated: \$27.8M
- Workshops held since FY 96: 41
- Ideas generated: 193
- VEPs/VECPs implemented: 22
- Remaining ideas with potential VE action: 80

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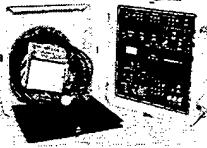
Hardware Improvement
Value Engineering Workshop
AN/TPQ-47 Block II Firefinder - EMD



- Design improvements to the Sub-Array Module (SAM) will result in 35% parts reduction, 100-lb weight reduction per system, simplified packaging and assembly, and improved reliability.
- The SAM improvements will result in an estimated \$49M hardware savings over 6 production years (400 per system, 72 systems), with \$3M non-recurring engineering costs; implementation is in FY 02.

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Process Improvement
Value Engineering Workshop
ASN-128 Doppler Navigation System



- Field a breakout box for Army Doppler Navigation Systems to reduce no evidence of failure returns from the field
- Reported 3-year VEP savings: \$7.4M
- Net 10 year projected Savings/benefits: \$25M

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Software Service Improvement
Value Engineering Proposal
Software Security Certification & Accreditation

- Security C&A required on all fielded systems
- Standard Method: Acquire contractor support on T&M basis
- VE Alternative: Provide incentives to encourage contractor investment in developing and employing automated tools, providing C&A services as a complete product on firm fixed-price basis
- VE initiative resulted in life-cycle savings of 33% per system
- Savings: \$38,000 for initial C&A service & \$117,000 for subsequent service over a 4-year cycle. Total projected savings over 4 yrs: \$13M

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VECPs Developed During VE Workshops

- **PP-7815 Power Processor** – Modularized CCA, improved producibility & reliability, COTS technology upgrade. **Total VECP savings:** \$763K, contractor shared \$225K
- **Firefinder V(8) Shelter** – Replaced obsolete government-provided mass storage unit with COTS CD unit. **Total VECP savings:** \$786K, contractor shared \$393K
- **Joint Tactical Terminal** – Transceiver Tray redesigned to reduce noise, weight, cost. **Total VECP savings:** \$1.14M, contractor shared \$259K
- **Joint Tactical Terminal** – Automated frequency standard calibration process, improved readiness, reduced maintenance; VECP with \$96K Annual collateral savings

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Points of Contact

VALUE CONCEPTS OFFICE

ANDREW LEE

(732) 532-2318

e-mail: andrew.lee2@mail1.monmouth.army.mil.

CYNTHIA LOVEKIN

(732) 532-1604

e-mail: cynthia.lovekin@mail1.monmouth.army.mil

VCO WEB SITE

<http://www.monmouth.army.mil/cecom/lrc/specstd/ve>

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 CECOM Logistics and Readiness Center 

Contract Opportunities



Mr. Anthony A. LaPlaca
Director, CECOM Logistics and Readiness Center

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 CECOM Logistics and Readiness Center 

Flexible Long-Term Contracts (FLTCs)

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 Flexible Long Term Contracts (FLTCs) 

- FLTCs are range quantity contracts of three or more years covering the production and/or repair of one or more spare parts.
- FLTCs are the preferred method for spares
- All FLTCs projected for FY00-01 are Best Value
- FY98 FLTC baseline: 71% of spares purchases
- FY99 FLTC Goal: 75% of spares purchases
 - Actual performance in FY99: 78%
- FY00 FLTC Goal: 85% of spares purchases
 - Actual performance in FY00: 86.1%
- FY01 FLTC Goal: 85% of spares purchases

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Long-Term Contract Definitions



Indefinite Delivery Indefinite Quantity (IDIQ) Contract: A vehicle that provides for an indefinite quantity, within stated limits, of specific supplies or services during a fixed period, with deliveries to be scheduled by placing orders with the contractor. The Government is obligated to a stated minimum. Funds other than the minimum are obligated at the time of subsequent orders.

Requirements Contract: An instrument that provides for filling all purchase requirements of designated Government activities for specific supplies or services during a specified contract period with deliveries to be scheduled by placing orders with the contractor. No money is obligated at award; funds are obligated when delivery orders are written. There is no guaranteed minimum quantity.

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FLTCs Projected for FY01-05



- AN/APR-39A(V) Radar Warning Receiver
- AB-1386/U Quick Erect Antenna Mast (QEAM)
- 350k BTUH Large Cap. Field Heater
- Aircraft Batteries
- Non-Rechargeable Batteries – Next Gen II
 - Cylindrical Lithium Manganese Dioxide Group
 - Lithium Sulfur Dioxide Group
 - Rectangular Lithium Manganese Dioxide Group
 - Small Cell Lithium Manganese Dioxide Group
- CN-1314()A Displacement Gyroscope

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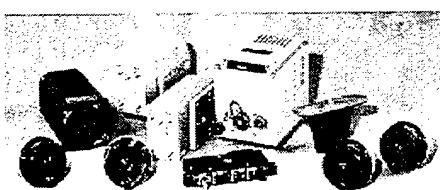
FLTCs Projected for FY01-05 (continued)



- Main Alternators for Mil Std Generator Sets
- Overspeed Switches for the 15kw, 30kw & 60kw Mil Std Gen Set
- 5 and 10 KW Engines
- AN/VIC-1 Intercom System Spares
- AN/PRC-127B Radio Set
- Spares for AN/ALQ-144A(V) Countermeasure Set

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 Spares for the AN/APR-39A(V)
Radar Warning Receiver



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 Spares for the AN/APR-39A(V)
Radar Warning Receiver

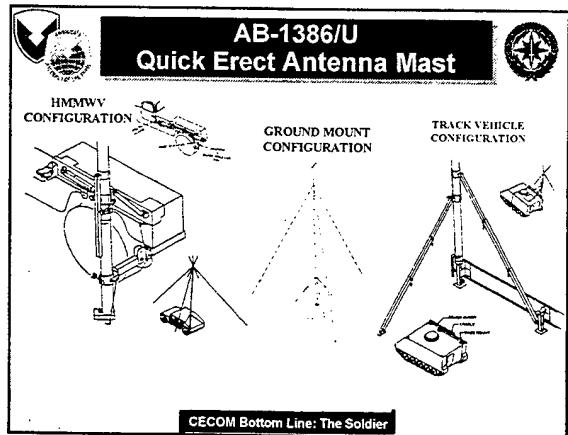
- Radar Warning Receiver
- Provides warning of radar directed air defense threat systems
- Upgraded version of the AN/APR-39(V) system
- Utilizes a digital processor, alphanumeric display and a synthetic voice to warn pilot
- Applicable Aircraft:
AH-1F, AH-64A/D, CH-47D, UH-60A/L,
UH-60Q (MEDEVAC), MH-60K, OH-58C&D

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 Spares for the AN/APR-39A(V)
Radar Warning Receiver

- **Objective:** To recompete the current spares contract (22 NSNs)
- **Contract Type:** IDIQ, 10 years
- **Estimated Value:** \$1M - \$20M
- **Key Milestones:** RFP: Jul 2001
Award: Nov 2001
- **Technical Contact:** Skip Rummel, 732-427-5154
- **Acquisition Contact:** Kevin Coakley, 732-427-1506
- **Solicitation #:** DAAB07-01-R-B219

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AB-1386/U Quick Erect Antenna Mast

- Man portable, telescopic Mast Assembly, manually erectorable up to a height of 10 meters
- Includes all hardware to deploy the mast in a ground mount configuration
- Mast will mount and enable operation of the AS-3166, MP-68, AS-4292 and EPLRS antennas
- Mast can be used in vehicular application using MT-6967/G HMMWV Mount Kit or MT-6968/G Tracked Vehicle (M-577) Mount Kit

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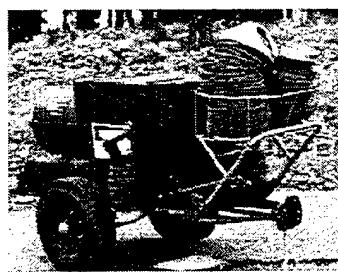
AB-1386/U Quick Erect Antenna Mast

- **Objective:** To award QEAM AB-1386/U with ancillary Vehicle Mounts
- **Contract Type:** IDIQ, 2 years
- **Estimated Value:** \$2M - \$10M
- **Key Milestones:** RFP: Nov 2001
Award: Jan 2002
- **Technical Contact:** Mario Ambrosio, 732-427-4097
- **Acquisition Contact:** Kathleen Davis, 732-532-5568
- **Solicitation #:** DAAB07-01-R-C008

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350,000-BTU/HR
Large Capacity Field Heater (LCFH)



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350,000-BTU/HR
Large Capacity Field Heater (LCFH)



- Replaces outdated field heaters which currently supply heated air to personnel and equipment in moderate to extreme cold environmental locations worldwide
- Self-powered, provides re-circulatory air, and operates on JP-8 and diesel fuels
- Delivers clean, heated and ventilated air through sealed detachable, flexible ducts
- Will have a protective enclosure, be trailer mounted for local movement and positioning, and withstand arctic environmental conditions.

CECOM Bottom Line: The Soldier



350,000-BTU/HR
Large Capacity Field Heater (LCFH)



- **Objective:** Competitive R&D (Engineering Manufacturing, Development (EMD) Effort) with a follow-on Production Contract
- **Contract Type:** IDIQ-EMD in base year plus Hardware option subsequent 9 years
- **Estimated Value:** \$780K - \$27.5M
- **Key Milestones:** RFP: Jul 2001
Award: Oct 2001
- **Technical Contact:** Pete Shively, 703-704-2016
- **Acquisition Contact:** Peggy Butler, 703-325-4994
- **Solicitation #:** DAAB15-01-R-1012

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 Aircraft Batteries 



CECOM Bottom Line: The Soldier

 Aircraft Batteries 

- Batteries and components to support four different aircraft.
 - BB-664, BB-432B, BB-649, BB-558 batteries
 - BB-475, BB-599, BB-648, BB-559 cells
 - Harnesses
- Vented Nickel Cadmium design
- Defined by Military Specification, MIL-PRF-49450

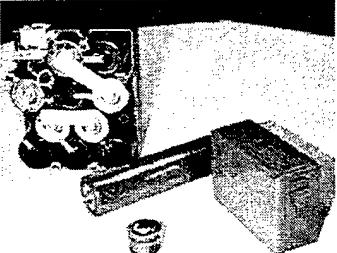
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 Aircraft Batteries 

- **Objective:** Acquire established design of up to 10 aircraft batteries and components to support four different aircraft
- **Contract Type:** IDIQ, 5 years
- **Estimated Value:** \$2M-\$4M
- **Key Milestones:** IFB: 31 May 2001
Award: Aug 2001
- **Technical Contact:** Long Phan, 732-532-8767
- **Acquisition Contact:** Theodore Kordower, 732-427-6095
- **Solicitation #:** DAAB07-01-B-A506

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**Next Generation II
Non-Rechargeable Batteries**



CECOM Bottom Line: The Soldier

**Next Generation II
Non-Rechargeable Batteries**

- Five-year IDIQ acquisition for entire family of high performance lithium non-rechargeable C-E batteries used in communications and Night Vision systems.
- Comprised of four separate solicitations defined by Military Specification, MIL-PRF-49471B
- Dual awards (60/40 split) planned for each solicitation
- Sixty percent portion of each solicitation limited to domestic sources

CECOM Bottom Line: The Soldier

**Next Generation II
Cylindrical Li/MnO₂**

- **Objective:** Establish production capabilities for Cylindrical Lithium Manganese Dioxide (Cylindrical Li/MnO₂) batteries.
- **Contract Type:** IDIQ, 5 years
- **Estimated Value:** \$9M-\$12M
- **Key Milestones:** RFP: Aug 2001
Award: Nov 2001
- **Technical Contact:** Marc Gietter, 732-532-6764
- **Acquisition Contact:** John Adamitis, 732-532-3473
- **Solicitation #:** DAAB07-01-R-A264

CECOM Bottom Line: The Soldier



Next Generation II

Li/SO₂

- **Objective:** Maintain Lithium Sulfur Dioxide (Li/SO₂) production capability.
- **Contract Type:** IDIQ, 5 years
- **Estimated Value:** \$35M-\$170M
- **Key Milestones:** RFP: May 2001
Award: Jul 2001
- **Technical Contact:** Marc Gietter, 732-532-6764
- **Acquisition Contact:** John Adamitis, 732-532-3473
- **Solicitation #:** DAAB07-01-R-A265



Next Generation II Rectangular Li/MnO₂

- **Objective:** Establish production capabilities for Rectangular Lithium Manganese Dioxide (Li/MnO₂) batteries. Proposals limited to Cylindrical/Pouch Li/MnO₂ cell technology.
- **Contract Type:** IDIQ, 5 years
- **Estimated Value:** \$10M-\$20M
- **Key Milestones:** RFP: Aug 2001
Award: Nov 2001
- **Technical Contact:** Marc Gietter, 732-532-6764
- **Acquisition Contact:** John Adamitis, 732-532-3473
- **Solicitation #:** DAAB07-01-R-A266

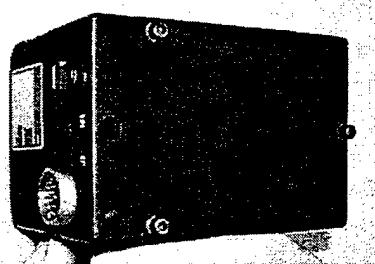
CECOM Bottom Line: The Soldier



**Next Generation II
Small Cell Li/MnO₂**

- **Objective:** Maintain Small Cell Lithium Manganese Dioxide (Small Cell Li/MnO₂) production capability.
- **Contract Type:** IDIQ, 5 years
- **Estimated Value:** \$10M-\$35M
- **Key Milestones:** RFP: Jul 2001
Award: Sep 2001
- **Technical Contact:** Marc Gietter, 732-532-6764
- **Acquisition Contact:** John Adamitis, 732-532-3473
- **Solicitation #:** DAAB07-01-R-A267

 CN-1314()A
Displacement Gyroscope



CECOM Bottom Line: The Soldier

 CN-1314()A
Displacement Gyroscope

- The CN-1314 Displacement Gyro is used in the aircraft to sense angular distance in the Pitch Axis (Dive and Climb) and Roll Axis (left bank and right bank) and transmit this information to the pilot's Indicator and the aircraft's Autopilot.

CECOM Bottom Line: The Soldier

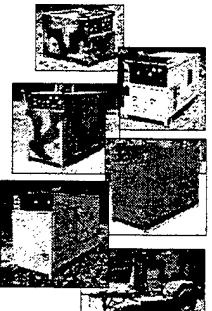
 CN-1314()A
Displacement Gyroscope

- Objective:** To procure CN-1314 Displacement Gyroscopes that are Form, Fit and Function interchangeable (F3) from a proven contractor who possesses the facilities and capabilities to design, develop, test and produce the CN-1314 Gyroscope
- Contract Type:** IDIQ, 5 years
- Estimated Value:** \$2.7M-\$13.5M
- Key Milestones:** RFP: Jul 2001
Award: Nov 2001
- Technical Contact:** Charles Rigoglioso, 732-532-3394
- Acquisition Contact:** Kevin Coakley, 732-427-1506
- Solicitation #:** DAAB07-01-R-B418

CECOM Bottom Line: The Soldier

Main Alternators for Mil Std Generator Sets



CECOM Bottom Line: The Soldier

Main Alternators for Mil Std Generator Sets

- Procurement of generators, alternators and generator parts for Tactical MIL STD Generators. These tactical MIL STD Generators have a power range from 1.5kW to 60kW, and frequencies ranges of 60Hz and 400Hz.
- The generators being procured are drip-proof, rotating field, synchronous, fan-cooled units.
- Mounting for these generators is normally provided by the generator feet bolted to the skid base and housing bolted to the engine flywheel housing.
- Rotational power is provided by the blower and coupling assembly, which is bolted to the generator rotor shaft and engine flywheel.
- Some the end items that the generators and parts will be used in are MEP-002A, 003A, 0004, 0005A & 016A.

CECOM Bottom Line: The Soldier

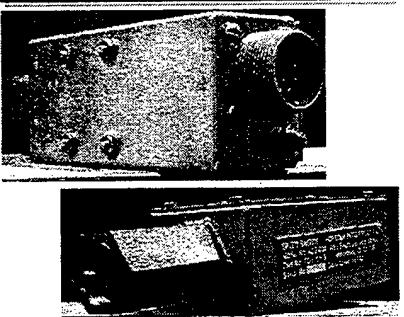
 

Main Alternators for Mil Std Generator Sets

- Objective:** To procure generators, alternators and generator parts for Tactical MIL STD Generators.
- Contract Type:** IDIQ, 10 years
- Estimated Value:** \$3M-\$14.2M
- Key Milestones:** RFP: Jun 2001
Award: Sep 2001
- Technical Contact:** Norman Jarrett, 732-427-3296
- Acquisition Contact:** Karin Bogner, 732-427-1605
- Solicitation #:** DAAB07-01-R-D612

CECOM Bottom Line: The Soldier

 **Overspeed Switches for the
15kw, 30kw, 60kw Mil Std Gen Sets** 



CECOM Bottom Line: The Soldier

 **Overspeed Switches for the
15kw, 30kw, 60kw Mil Std Gen Sets** 

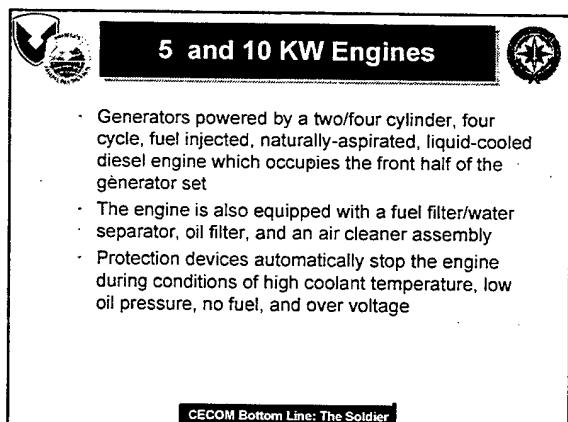
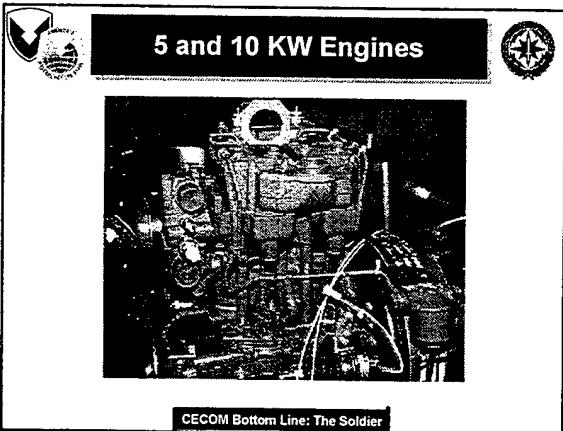
- Provide sequenced control of circuits during engine startup and protection against engine overspeed during operation.
- Three sets of contact elements, S9-1, S9-2, and S9-3, contained in the speed switch, are set to open, close, or transfer at certain engine speeds.
- The speed switch drive gear is designed to drive the speed switch at one-half engine speed.

CECOM Bottom Line: The Soldier

 **Overspeed Switches for the
15kw, 30kw, 60kw Mil Std Gen Sets** 

- **Objective:** To award a contract for three Overspeed Switches
- **Contract Type:** IDIQ, 5 years
- **Estimated Value:** \$100K-\$1.6M
- **Key Milestones:** RFP: Dec 2001
Award: Mar 2002
- **Technical Contact:** Nicholas Petouses, 732-532-7122
- **Acquisition Contact:** Karin Bogner, 732-427-1605
- **Solicitation #:** DAAB07-01-R-D606

CECOM Bottom Line: The Soldier





AN/VIC-1 Intercom System

CECOM Bottom Line: The Soldier

AN/VIC-1 Intercom System Spares

- Intercommunication Set which provides voice communication between crewmembers of a vehicle & between vehicles via radio (AN/VRC-12 & SINCGARS).
- A variety of Installation Harnesses are used in different vehicular configurations. Each configuration is a different variant of the AN/VIC-1.
- Components AM-1780B & Control Boxes are requisitioned by the field to sustain the AN/VIC-1(V).

CECOM Bottom Line: The Soldier

AN/VIC-1 Intercom System Spares

- Objective:** To compete the AN/VIC-1 and its five spares
- Contract Type:** IDIQ, 5 years
- Estimated Value:** \$8M-\$13.5M
- Key Milestones:** RFP: Aug 2001
Award: Nov 2001
- Technical Contact:** Dylan Chung, 732-532-9181
- Acquisition Contact:** John Onieal, 732-427-1589

CECOM Bottom Line: The Soldier



AN/PRC-127B Radio Set



CECOM Bottom Line: The Soldier

- Upgraded version of the AN/PRC-127A Radio Set.
- The AN/PRC-127B will be a non-militarized commercial off-the-shelf, short range, hand held radio set and is a secondary item.
- Maximum Size: 3" x 8.5" x 2.25" with battery
- Maximum Weight: Less than 40 ounces including battery and antenna.
- Frequency Range: 136-160 MHz
- Provide two-way voice communication at ranges up to 3 KM.

AN/PRC-127B Radio Set

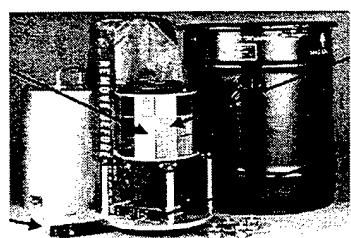


CECOM Bottom Line: The Soldier

- Objective:** To procure a new state-of-the-art commercial-off-the-shelf (COTS) two way hand-held non-tactical radio.
- Contract Type:** IDIQ, 5 years
- Estimated Value:** \$15M - \$25M
- Key Milestones:** RFP: Jun 2001
Award: Nov 2001
- Technical Contact:** Henry Louie, 732-532-9178
- Acquisition Contact:** Vernay Salas, 732-532-1257



Spares for the AN/ALQ-144A(V) Countermeasure Set



CECOM Bottom Line: The Soldier



Spares for the AN/ALQ-144A(V) Countermeasure Set



- Infrared (IR) Countermeasure Set
- An active, continually operating, omni-directional and electrically fired IR jammer
- Upgraded version of the AN/ALQ-144(V) system
- Applicable Aircraft:
AH-1F, AH-64A/D, UH-60A/L, UH-60Q
(MEDEVAC), MH-60K, OH-58C&D

CECOM Bottom Line: The Soldier



Spares for the AN/ALQ-144A(V) Countermeasure Set



- **Objective:** To recompete the current Small Business spares contract (9 NSNs)
- **Contract Type:** IDIQ, 5 years
- **Estimated Value:** \$1M - \$9M
- **Key Milestones:** RFP: May 2004
Award: Sep 2004
- **Technical Contact:** Hae Rhee, 732-427-5178
- **Acquisition Contact:** Vernay Salas, 732-532-1257

CECOM Bottom Line: The Soldier

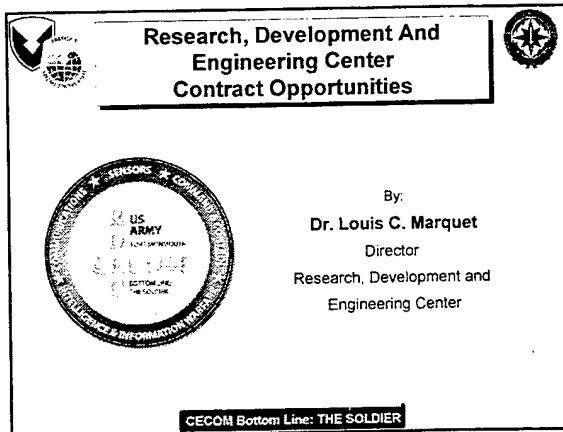


**Spares for the AN/ALQ-144A(V)
Countermeasure Set**

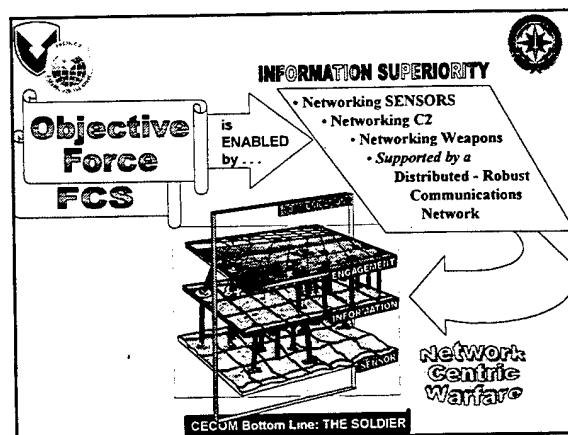
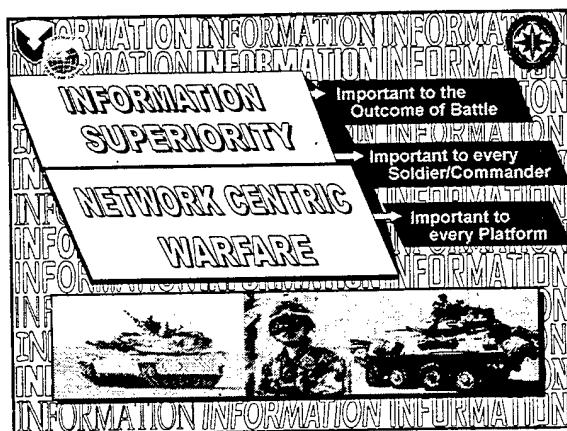


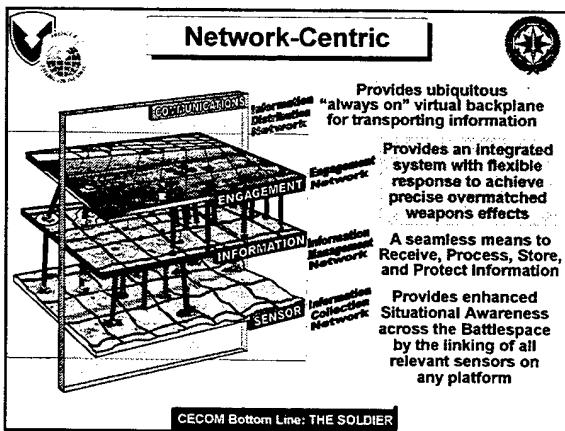
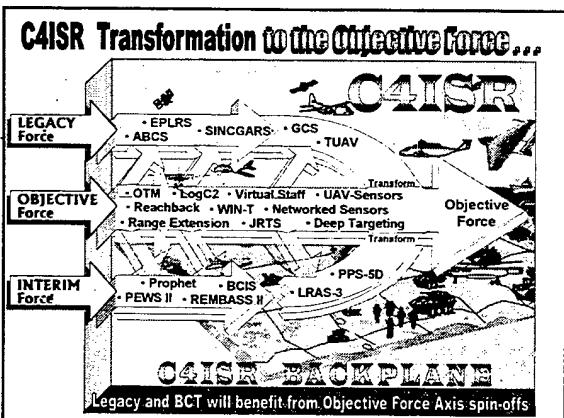
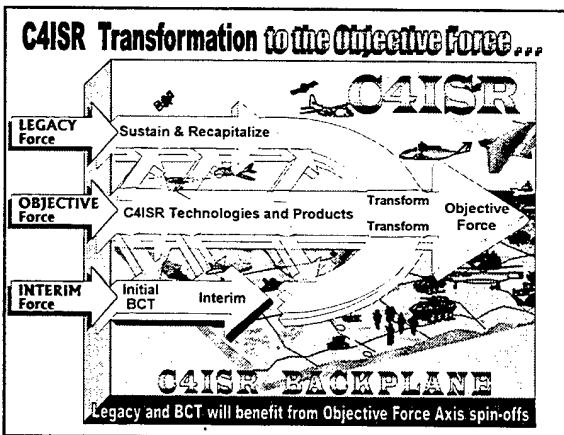
- **Objective:** To recompete the current Full and Open spares contract (15 NSNs)
- **Contract Type:** IDIQ, 5 years
- **Estimated Value:** \$1M - \$20M
- **Key Milestones:** RFP: Jan 2005
Award: May 2005
- **Technical Contact:** Hae Rhee, 732-427-5178
- **Acquisition Contact:** Vernay Salas, 732-532-1257

CECOM Bottom Line: The Soldier



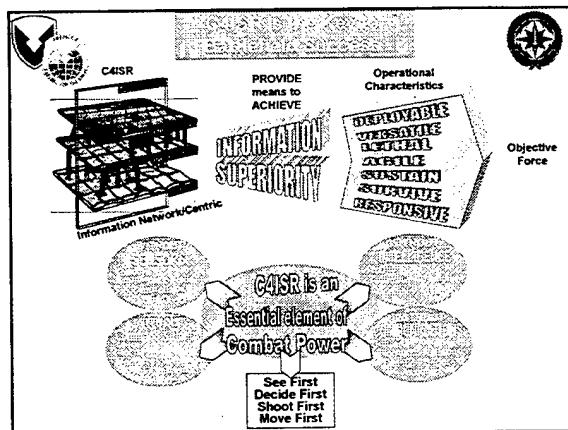
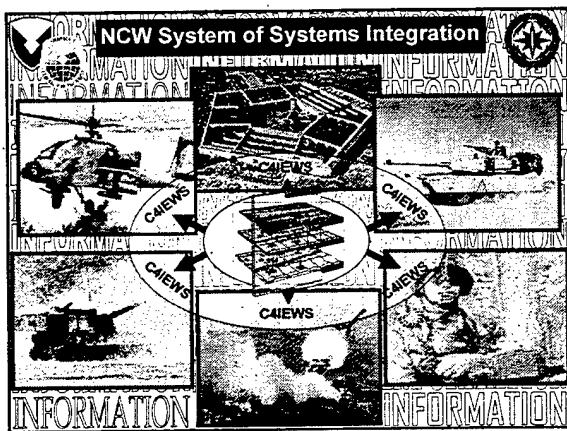
By:
Dr. Louis C. Marquet
Director
Research, Development and
Engineering Center

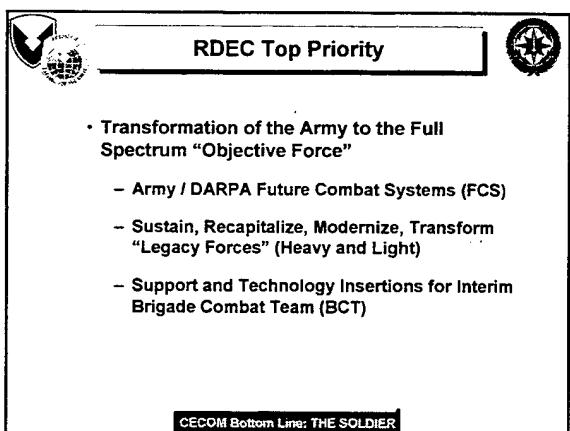
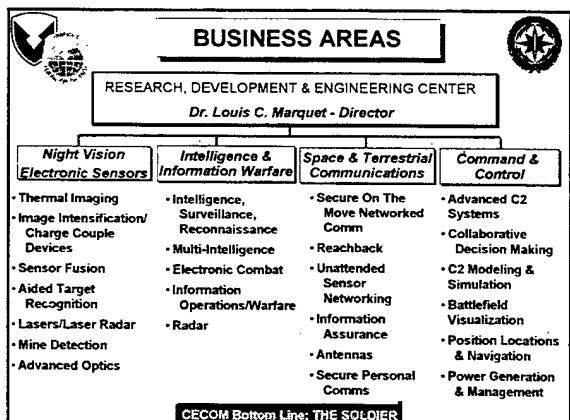
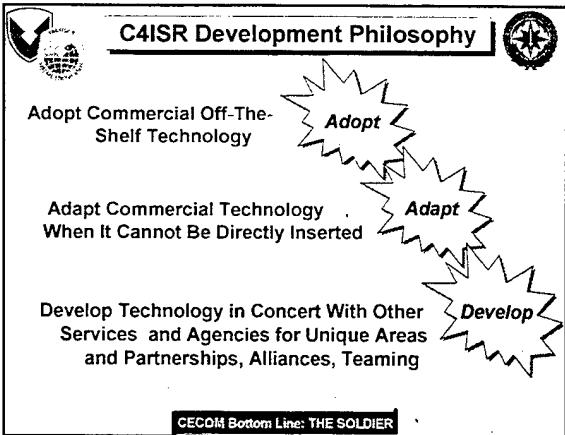




Network-Centric Warfare C4ISR Implications

- Network-Centric Warfare is about generating an information advantage and translating it to a war fighting advantage.
- Network-Centric Warfare derives its power from robust networking of all warfighting subsystems.
- Network-Centric Warfare is characterized by:
 - Very high levels of shared battlespace awareness, and commanders intent,
 - Self-synchronization and speed of command.
- Everyone can interact at anytime using all the tools necessary to convey orders, plans, or thoughts to any system, mounted or dismounted, in real time.
- Network-Centric Warfare is applicable to all missions and contributes to the coalescence of strategy, operations, and tactics. It is transparent to mission, force size and composition, and geography.





RDEC Contract Opportunities

RDEC Wide Opportunities (up to \$13M)

- Small Business Innovation Research
- Dual Use Science and Technology

Specific Business Areas Opportunities (up to \$77M)

- Intelligence and Information Warfare Dir. (\$26M)
- Space and Terrestrial Communications Dir. (\$27M)
- Command and Control Dir. (\$7M)
- Night Vision and Electronic Sensors Dir. (\$17M)

CECOM Bottom Line: THE SOLDIER

Small Business Innovation Research

FY02 Program - 52 Topics
website: <http://www.dtic.mil/dtic/sbir/>

Topic Areas	Phase I
Advanced Material & Manufacturing	Feasibility Study
Microelectronics & Photonics	6 Months
Sensors & Information Processing	NTE \$100,000
High Performance Computing & Simulation	
Power & Directed Energy	
Environmental & Geosciences	
Engineering Sciences	

Phase II
R&D 2 Years
NTE \$750,000
Phase II Plus
1 Year - \$100,000 Matching



Phase III
Commercialization Funding from Non-SBIR Source

CECOM Bottom Line: THE SOLDIER

Small Business Innovation Research (SBIR) Program Opportunities

OBJECTIVE: To stimulate technological innovation, strengthen role of small business in DoD R&D needs, foster & encourage participation by minority/disadvantaged persons, increase commercial application of DoD supported research in R&D results.

CONTRACT TYPE: Firm Fixed Price (FFP)

ESTIMATED VALUE: \$5.0M - \$5.5M (Phase I)

KEY MILESTONES: (Phase I)

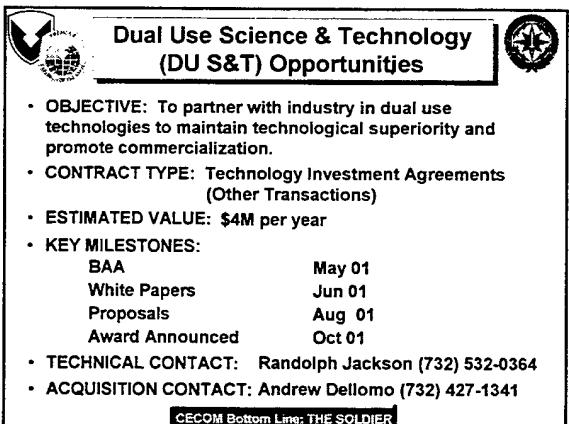
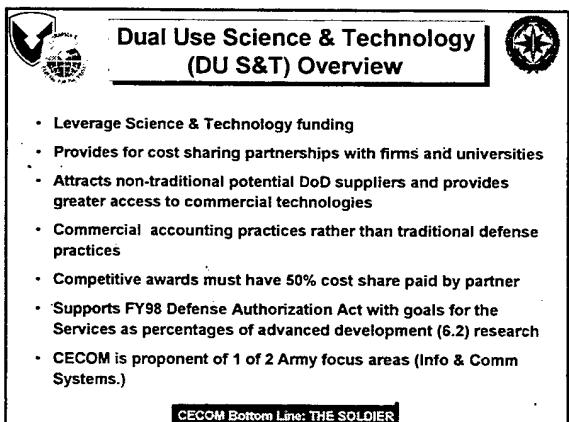
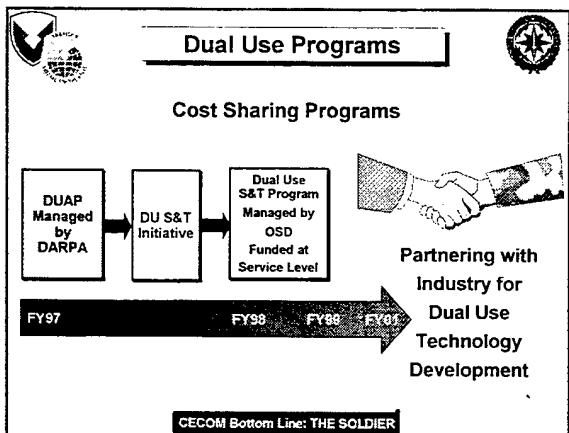
Pre-solicitation	1 May 01
Solicitation Opens	3 Jul 01
Solicitation Closes	15 Aug 01
Contract Award	14 Dec 01

PROGRAM CONTACT: Suzanne Weeks (732) 427-3275

ACQUISITION CONTACT: Rick Kolarsick (732) 532-4346

SOLICITATION No.: 2001.2

CECOM Bottom Line: THE SOLDIER





RDEC Contract Opportunities

Specific Business Area Opportunities

up to \$77M

- Multi-Mission Radar
- I2WD Broad Agency Announcement
- Multifunctional On-the-move Secure Adaptive Integrated Communications
- C2 Protect for Tactical Army Systems
- Antennas and Accessories
- Agile Commander ATD
- Logistics Command & Control ATD



RDEC Contract Opportunities



Specific Business Area Opportunities

up to \$77M

- Fuel Cell Hybrid Power for Land Warrior
- Mini-Unmanned Aerial Vehicle
- Head Tracked Viewer/Target Acquisition System
- Distributed Unattended Sensor Technology

Multi-Mission Radar System Concept

The diagram illustrates the Multi-Mission Radar System Concept. It features a military vehicle (a Humvee-like truck) with several key components labeled:

- IFF Antennas**: Located at the top front of the vehicle.
- COMM Antenna(s)**: Located on the side of the vehicle.
- Radar Processor and COMM Radios**: Located inside the vehicle's cargo area.
- Radar Antennas**: Located on top of the vehicle.
- Power Generator**: Located on a separate trailer hitched to the vehicle.

A cable connects the vehicle's internal components to a laptop computer, which is labeled as the **Radar and COMM Man-Machine Interface**.

Multi-Mission Radar Program

- Demonstrate the Capability of Performing Multiple Radar Missions from a Single Host Platform
- Desired Missions:
 - Air Defense Surveillance
 - Counterfire Weapon Location
 - Fire Control
 - Air Traffic Control
- Perform Missions Utilizing Various Software Loads with Minimal or No Hardware Changes
- Goal is to Perform All Radar Functions Simultaneously
- Highly Mobile and Transportable with a Single C-130 Sortie

CECOM Bottom Line: THE SOLDIER

Multi-Mission Radar Program

- OBJECTIVE: Develop a Prototype HMMWV Multi-Mission Radar
 - Support Early Entry Forces in Contingent Theaters
 - Support Maneuvering Forces
- CONTRACT TYPE: Cost Plus Incentive Fee
(alternate contract type possible)
- ESTIMATED VALUE: \$12M - \$16M
- KEY MILESTONES:

Release RFP	1st Qtr, FY 02
Contract Award	3rd Qtr, FY02
- TECHNICAL CONTACT: Paul Yao (732) 427-6524
- ACQUISITION CONTACT: Andrew Dellomo (732) 532-1131
- RFI: DAAB07-01-R-L528

CECOM Bottom Line: THE SOLDIER

Broad Agency Announcement I2WD 2001

CECOM Bottom Line: THE SOLDIER

Broad Agency Announcement
I2WD 2001

- Open competition
- Covers five key business areas:
 - Electronic Combat
 - Information Operations
 - Radar
 - Intelligence, Surveillance and Reconnaissance
 - Multi-Intelligence
- Open communication with technical points of contact before proposal submission

CECOM Bottom Line: THE SOLDIER

Broad Agency Announcement
I2WD 2001

- OBJECTIVE: Allow Industry to propose technical solutions to meet I2WD requirements
- CONTRACT TYPE: CPFF (alternate contract type possible)
- ESTIMATED VALUE: \$50K - \$2.0M per proposal
- KEY MILESTONES:
 - Oct 99 - Oct 04
 - Open proposal submission for life of BAA
- TECHNICAL CONTACT: Mary Ellen Elgart (732) 427-3243
- ACQUISITION CONTACT: Ron Backes (732) 532-1552
- SOLICITATION NO.: BAA DAAB07-00-R-K501

CECOM Bottom Line: THE SOLDIER

MOSAIC
(Multifunctional On-the-Move Secure Adaptive Integrated Communications)

Adaptive Network Protocols to Support Self-Initializing, Self-Healing, Adaptive, Mobile Networks while addressing security

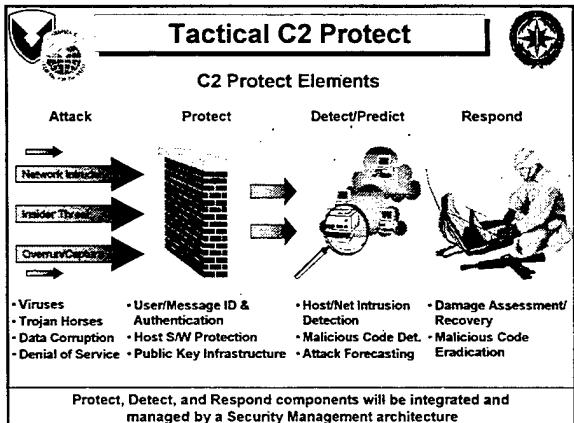
Bandwidth Management

Security Framework

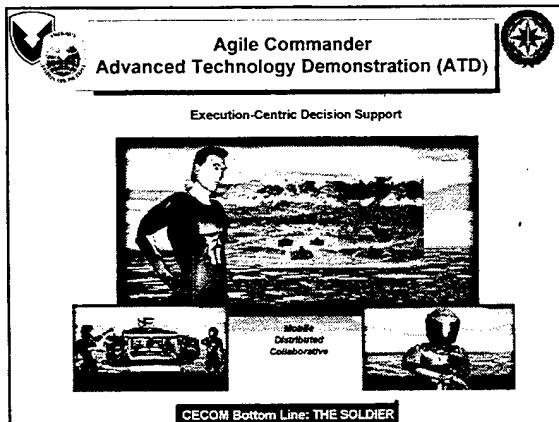
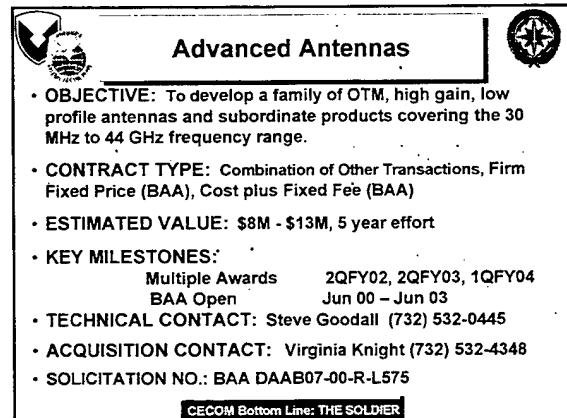
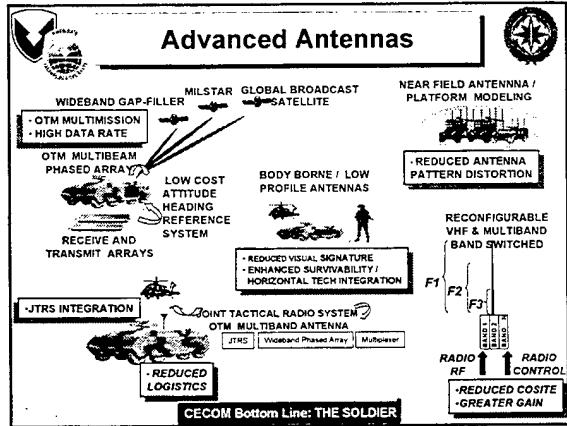
Communications Support for Increased Operational Flexibility

CECOM Bottom Line: THE SOLDIER

 MOSAIC (Multifunctional On-the-Move Secure Adaptive Integrated Communications)			
<ul style="list-style-type: none"> • OBJECTIVE: To provide mobile communications and networking technologies to support the Objective Force/Future Combat Systems and Battle Command infrastructure mobility • CONTRACT TYPE: Combination of Other Transactions, Cost Plus Fixed Fee (Dual Use S&T, BAA) • ESTIMATED VALUE: \$5M - \$10M over 3 Years • KEY MILESTONES: <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">Multiple Awards BAA open</td> <td style="width: 33%;">1QFY02 – 1QFY04 Jun 00 – Jun 03</td> </tr> </table> • TECHNICAL CONTACT: Gary Blohm (732) 427-4277 • ACQUISITION CONTACT: Rick Kolarsick (732) 532-4346 • SOLICITATION NO.: BAA DAAB07-00-R-L575 		Multiple Awards BAA open	1QFY02 – 1QFY04 Jun 00 – Jun 03
Multiple Awards BAA open	1QFY02 – 1QFY04 Jun 00 – Jun 03		
CECOM Bottom Line: THE SOLDIER			



 Tactical C2 Protect			
<ul style="list-style-type: none"> • OBJECTIVE: Adapt, integrate and validate network access control, intrusion detection/response, malicious code detection, and security management that will protect the systems and networks of the First Digitized Division (FDD) and Objective Force/Future Combat Systems (FCS) from modern network attacks. • CONTRACT TYPE: Combination of Other Transactions, Cost Plus Fixed Fee (Dual Use S&T, BAA) • ESTIMATED VALUE: \$2.0M - \$4.0M • KEY MILESTONES: <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">Multiple Awards BAA Open</td> <td style="width: 33%;">1Q - 2QFY02 Jun 00 – Jun 03</td> </tr> </table> • TECHNICAL CONTACT: Pete Van Syckle (732) 427-4647 • ACQUISITION CONTACT: Rick Kolarsick (732) 532-4346 • SOLICITATION NO.: BAA DAAB07-00-R-L575 		Multiple Awards BAA Open	1Q - 2QFY02 Jun 00 – Jun 03
Multiple Awards BAA Open	1Q - 2QFY02 Jun 00 – Jun 03		
CECOM Bottom Line: THE SOLDIER			





Agile Commander
Advanced Technology Demonstration (ATD)

PROGRAM CHARACTERISTICS

- Split-based, distributed battle command that sustains mobile, synchronized and coordinated operations from dispersed locations
- Collaboration, visualization, and semi-automated Course of Action (COA) tools
- Knowledge management and data warehousing
- Software intelligent agents for execution monitoring
- Integration of maneuver and logistics planning

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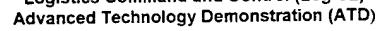
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Agile Commander
Advanced Technology Demonstration (ATD)

- **OBJECTIVE:** Research & Development for the Agile Commander ATD in the areas of Course of Action (COA) / Continuous Planning; Intelligent Agents;Interactive Information Visualization; Knowledge Management and Warehousing; Modeling & Simulation; Adaptive Applications
- **CONTRACT TYPE:** CPFF (alternate contract type possible)
- **ESTIMATED VALUE:** \$25K-\$3M per proposal
- **KEY MILESTONES:**
 - Aug 00 – Sep 03
 - Open proposal submission for life of BAA
- **TECHNICAL CONTACT:** Thomas Schnurr (732) 427-4321
- **ACQUISITION CONTACT:** Andrew Dellomo (732) 532-3569
- **SOLICITATION NO.:** BAA DAAB07-00-R-L613

The diagram illustrates the Log C2 ATD architecture. At the top, two circular icons represent the Soldier (left) and the Global Network (right). Below them is a horizontal bar labeled "Logistics Command and Control (Log C2) Advanced Technology Demonstration (ATD)". The central part of the diagram shows a computer monitor displaying a map of a coastal area with various icons. To the left of the monitor is a globe icon. To the right is a smaller window showing a vehicle. Below the monitor, three labels identify components: "Common Planning Tools for Commanders" (in an oval), "FBCB2" (on a handheld device), and "GCSS-A" (on a handheld device). A curved arrow points from the monitor towards the handheld devices.



PROGRAM CHARACTERISTICS

- Collaboration, visualization, and logistics course of action software
- Knowledgebase software development
- Data access, interoperability and mediation
- Software intelligent agents for execution monitoring and logistics modeling
- Integration of maneuver and logistics planning



**Logistics Command and Control (Log C2)
Advanced Technology Demonstration (ATD)**

- **OBJECTIVE:** Research & Development for the Log C2 ATD in the areas of Course of Action (COA) / Continuous Planning; Intelligent Agents; Interactive Information Visualization; Knowledge Management and Warehousing; Telemaintenance / Telediagnostics / Telemedicine
- **CONTRACT TYPE:** CPFF (alternate contract type possible)
- **ESTIMATED VALUE:** \$25K-\$3M per proposal
- **KEY MILESTONES:**
 - Aug 00 – Sep 03
 - Open proposal submission for life of BAA
- **TECHNICAL CONTACT:** Charles Miller (732) 427-2749
- **ACQUISITION CONTACT:** Mr. Andrew Dellomo (732) 532-3569
- **SOLICITATION NO:** BAA DAAB07-00-R-L613





Fuel Cell Hybrid Power for Land Warrior



- Develop and demonstrate lightweight fuel cell / rechargeable battery hybrid power source.
- Technology areas include fuel cell stack, hydrogen source, and system integration with rechargeable batteries.
- To be carried by individual soldiers as part of the Land Warrior system.

CECOM Bottom Line: THE SOLDIER



Fuel Cell Hybrid Power for Land Warrior



- OBJECTIVE: Develop and demonstrate a fuel cell / battery hybrid power source.
- CONTRACT TYPE: CPFF
- ESTIMATED VALUE: \$250K - \$500K
- KEY MILESTONES:
 - RFP 1QFY02
 - Award 2QFY02
- TECHNICAL CONTACT: Jim Stephens (703) 704-2006
- ACQUISITION CONTACT: Rick Kolarsick (732) 532-4346

CECOM Bottom Line: THE SOLDIER



SUAV Payloads Addressing Requirements

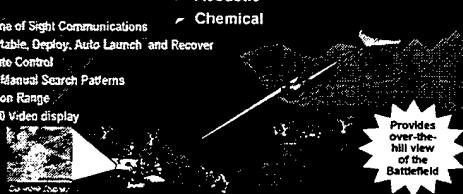


UAV Requirements Proposed

- 9'-36" Wingspan
- Operational Range up to 10 Km
- Day & Night sensors
- Quiet Operation
- Active Controls for Stable Image
- 1000 FT AGL
- Low Power - Line of Sight Communications
- Single Man Portable Deploy, Auto Launch and Recover
- GPS Flight Route Control
- Automatic and Manual Search Patterns
- 500ft Recognition Range
- Standard RS170 Video display

Sensor Technology Options

- Uncooled IR \Rightarrow 8-12 μm Bolometer
- SWIR \Rightarrow 1.5-2.5 μm TE Cooled
- E-O \Rightarrow Visible CCD
- Acoustic
- Chemical



Low Cost Organic Systems for High Quality BLOS Situational Awareness and Targeting

Sensors for Small Unmanned Aerial Vehicle (SUAV)

- Evaluate sensor payloads for SUAVs (air vehicle size and type is application dependant)
- Day-night, chemical, and acoustic sensor payloads required with autonomous flight operation
- System weight with airframe require less than 20 pounds for soldier backpack automatic launch & recovery capability

Testbed SUAVs for Current and Future Demonstrations

CECOM Bottom Line: THE SOLDIER

Sensors for Small Unmanned Aerial Vehicle (SUAV)

- OBJECTIVE:** Test and demonstrate multiple sensor payloads on SUAVs addressing infrared, short-wave infrared, acoustic, chemical sensor payloads, and pan & tilt unit
- CONTRACT TYPE:** CPFF **ESTIMATED VALUE:** \$2M-\$3M Total
- KEY MILESTONES:**

Infrared camera	RFP 1QFY03	Award 2QFY03
Airframe specific acoustic	RFP 4QFY03	Award 1QFY04
Chemical sensor development	RFP 3QFY03	Award 4QFY03
Short-wave infrared	RFP 2QFY04	Award 3QFY04
Pan & tilt unit	RFP 2QFY04	Award 3QFY04
- TECHNICAL CONTACT:** Richard Wright (703)704-1329
- ACQUISITION CONTACT:** Rick Kolarsick (732) 532-4346

CECOM Bottom Line: THE SOLDIER

Head Tracked Viewer/Target Acquisition System

Providing Closed Hatch, All Around, Near Vehicle Situational Awareness

Provides 360° X 90° Situational Awareness & Acquisition Passes Targets off to Cost Effective Targeting System or other assets for engagement.

Low Cost Solution for Situational Awareness & Connectivity with the Dismounted Infantry - Closed Hatch Protection from Dismounted Attack

CECOM Bottom Line: THE SOLDIER



Head Tracked Viewer/ Target Acquisition System



- Develop and demonstrate head tracked vision/target acquisition system
- To incorporate 480x640 uncooled thermal imager with intensified CCD fused for optimum scene dynamics and to allow imaging of pointers for dismount connectivity
- 360 x 90 degree field of regard for near vehicle situational awareness

CECOM Bottom Line: THE SOLDIER



Head Tracked Viewer/ Target Acquisition System



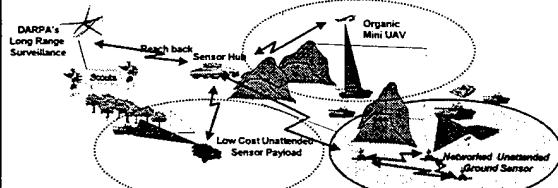
- OBJECTIVE: Develop and demonstrate head tracked vision system
- CONTRACT TYPE: Cost Plus Fixed Fee
- ESTIMATED VALUE: \$5M - \$7M
- KEY MILESTONES:

RFP	2QFY02
Award	3QFY02
- TECHNICAL CONTACT: Tom Bowman (703) 704-1243
- ACQUISITION CONTACT: Rick Kolarsick (732) 532-4346

CECOM Bottom Line: THE SOLDIER



Distributed Unattended Sensor Technology



Purpose and Goal: By 2005, demonstrate an organic, integrated, multi-spectral suite of networked imaging and non-imaging ground sensors that will expand the coverage of the RECCE Platoon. The UGS system will be integrated with other platform-organic systems (UGVs and mini-UAVs) to demonstrate enhanced situational awareness capabilities for the RSTA squadron under the Networked Sensors for the Objective Force (NSOF) Advanced Technology Demonstration (ATD)

CECOM Bottom Line: THE SOLDIER



Distributed Unattended Sensor Technology



- Develop and demonstrate networked miniature unattended sensor technology
- Detect and identify enemy and friendly forces with remote imaging and non-imaging unattended ground sensors
- Infrared, acoustic, and seismic technologies anticipated
- Capable of deployment by soldiers and from air platforms
- Uses networking and communications from Smart Sensor Communications Networking STO

CECOM Bottom Line: THE SOLDIER



Distributed Unattended Sensor Technology



- OBJECTIVE: Develop networked unattended sensor technology
- CONTRACT TYPE: Cost Plus Fixed Fee
- ESTIMATED VALUE: \$4M - 7M
- KEY MILESTONES:
 - RFP 4QFY01
 - AWARD 1QFY02
- TECHNICAL CONTACT: Daniel Bryski (703) 704-3285
- ACQUISITION CONTACT: Rick Kolarsick (732) 532-4346

CECOM Bottom Line: THE SOLDIER



WEBSITES



- Broad Area Announcement (BAA):
<http://abop.monmouth.army.mil/>
Once on the page get to "Requiring Activity", "RDEC" and find the solicitation for
Space & Terrestrial Communications Dir. "DAAB07-98-R-D003"
Intelligence & Information Warfare Dir. "DAAB07-00-R-K501"
Command & Control Dir. "DAAB07-00-R-L613"
- Dual Use Science & Technology (DUST) Program:
<http://www.dtic.mil/dust/>
- Small Business Innovation Research (SBIR) Program:
<http://www.acq.osd.mil/sadbu/sbir> (Phase I Solicitation)
<http://www.acq.osd.mil/sadbu/sbir> (Phase II Plus)
- Independent Research and Development (IR&D) Program:
<http://www.dtic.mil/ird/>

CECOM Bottom Line: THE SOLDIER



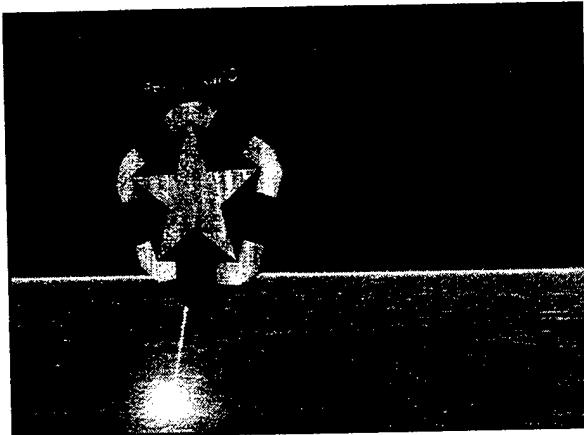
SUBJECT MATTER EXPERTS

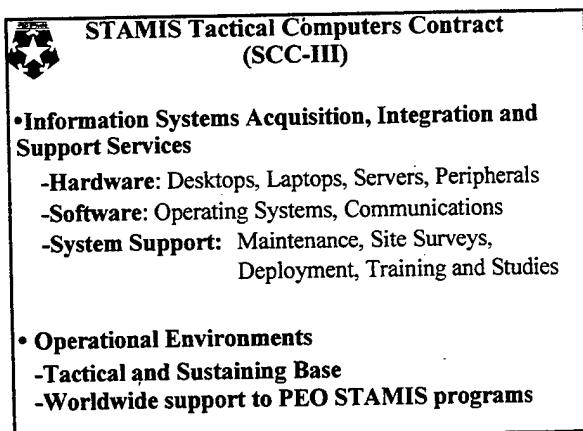
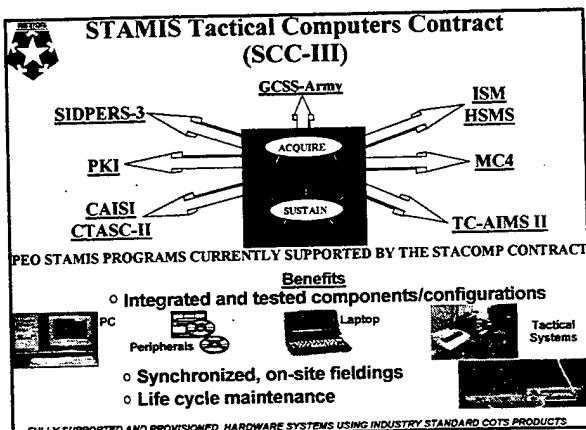


MANAGERS AVAILABLE AT CECOM EXHIBIT

- DUAL USE SCIENCE AND TECHNOLOGY
- SMALL BUSINESS INNOVATION RESEARCH
- INDEPENDENT RESEARCH AND DEVELOPMENT
- COOPERATIVE RESEARCH AND DEVELOPMENT AGREEMENTS
- PATENTS AND PATENT LICENSING AGREEMENTS

CECOM Bottom Line: THE SOLDIER

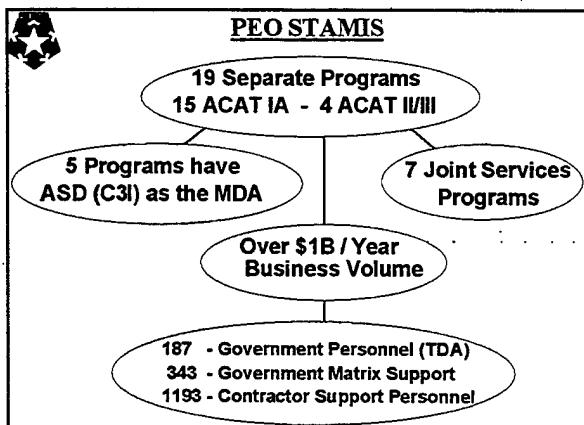






STAMIS Tactical Computers Contract (SCC-III)

- OBJECTIVE:** Acquire Commercially Available Hardware, Software, and Integration, Deployment, Training and Support Services for PEO STAMIS programs
- PROPOSED CONTRACT TYPE:**
 - Multiple Type:
 - Federal Supply Schedule, Blanket Purchase Agreements (BPAs)
 - IDIQ
- KEY MILESTONES:**
 - RFQ Release: 2Q FY 2002
 - Contract Award: 3Q FY 2002
- ESTIMATED VALUE:** \$300-400 Million, over five years
- POC NAMES/TELEPHONE NUMBERS:**
 - PEO STAMIS POC: Mr. Steve Smith, (703) 806-3887
 - Acquisition POC: Ms. Mary O'Hara, CAC-W, (703) 325-3343





Program Management Support Services (PMSS)

- Long Term Corporate Partnership, in a competitive environment with PM selection flexibility
- Provides proven Systems Development and Acquisition Management Support across all PEO STAMIS programs
- Results-Oriented towards success for the PM and PEO STAMIS. Positive results will be achieved in PEO STAMIS-wide process improvements as well as quantifiable successes in individual program areas.



PMSS

- **OBJECTIVE:** Improve PEO STAMIS Products, Deliveries and reduce costs, while promoting standard processes. Consolidate multiple existing support contracts into two BPAs.
- **PROPOSED CONTRACT TYPE:**
 - Multiple, Federal Supply Schedule, BPAs
 - Hybrid Type, evolving to Performance Based Services
 - Incentives to promote process improvement
- **KEY MILESTONES:**
 - RFQ Release: 3Q FY 2001
 - Contract Award: 4Q FY 2001
 - First Task Order Issued: 1Q FY2002
- **ESTIMATED VALUE:** \$150-250M, seven year term
- **POC NAMES/TELEPHONE NUMBERS:**
 - PEO STAMIS POC: Mr. Steve Smith, (703) 806-3887
 - Acquisition POC: Ms. Mary O'Hara, CAC-W, (703) 325-3343
- **RFQ #:** DAAB15-01-T-1003



Automatic Identification Technology

Radio Frequency Identification (RFID)





Automatic Identification Technology

RFID Acquisition

- **RFID Systems Acquisition, Integration & Support Services**
 - **Hardware:** Interrogators, Transponders, Paper Tags, FlyAway Kits
 - **Software:** Operating Systems, Wireless Comm's, Commercial Applications
 - **Systems Support:** Warranty, Maintenance, Integration, Training
- **Tactical & Non-Tactical Operational Environments**
- **Supports Assets Management**
- **Provides Wireless Data collection**
- **Worldwide RFID systems support**



RFID II Contract

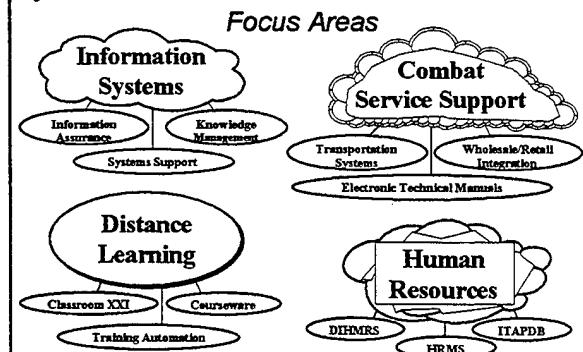
- **OBJECTIVE:** Acquire Commercially Available RFID Hardware, Software, and Support Services for PEO STAMIS, Army, Air Force, DOD, Marine Corps, Coast Guard, Navy, and other Government-wide programs
- **PROPOSED CONTRACT TYPE:**
 - Indefinite Delivery/Indefinite Quantity (IDIQ)
 - Firm Fixed Price
- **KEY MILESTONES:** -RFP Release: 1Q FY 2002
 -Contract Award: 3Q FY 2002
- **ESTIMATED VALUE:** \$100-200 Million, over five years
- **POC NAMES/TELEPHONE NUMBERS:**
 - PEO STAMIS POC: Mr. Jay Gulati, (703) 806-4126
 - Acquisition POC: Ms. Mary O'Hara, CAC-W, (703) 325-3343



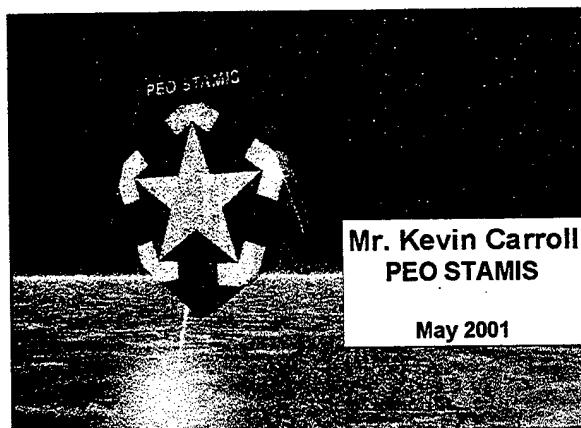
PEO STAMIS

Possible Business Opportunity

Focus Areas



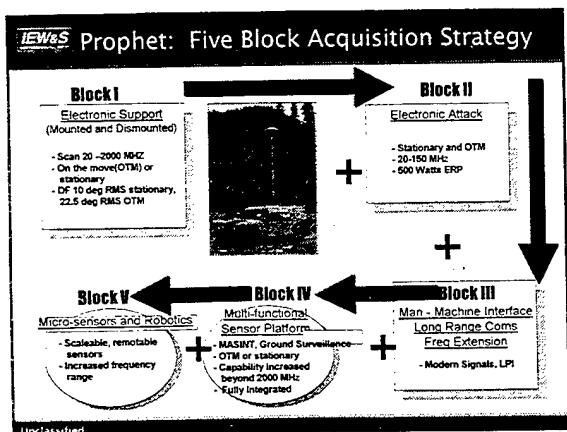
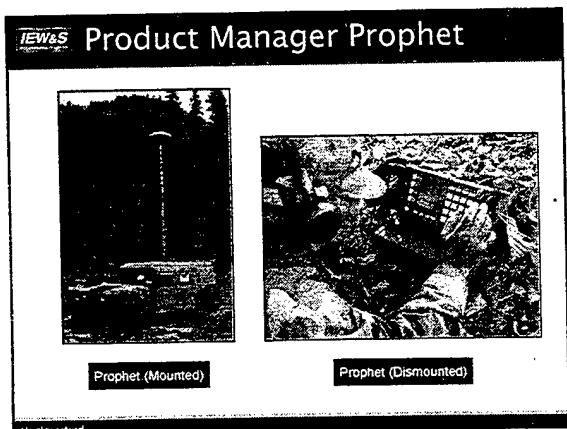
Program Executive Officer Standard Army Management Information Systems		May 2001
<p>PEO Mr. Kevin Carroll DIN: 486-025X, COMID: (70) 804-4216 CARROLL,KEVIN,STAMIS,RE2,USARMY,MD</p> <p>Duty PEO COL, Single Asst. DIN: 486-025X, COMID: (70) 804-4216 Chief of Audit/Review Component Liaison DIN: 486-025X, COMID: (70) 804-4216</p> <p>Fort Belvoir Executive Office Mr. Robert Valente 703-804-3924</p>		
<p>Paragon Liaison Ms. Elizabeth Burton DIN: 25-3464 COMID: (70) 804-3946</p> <p>Operations & Mission Support Directorate Ms. Cary Wenzell 703-804-3921</p> <p>PO CTASC II / CALS Ms. Linda Johnson Ft. Belvoir, VA - 4218</p>	<p>Acquisition & Financial Control Directorate Ms. Carolyn Sprague 703-804-3924</p> <p>Chief Information Officer Ms. Pam Johnson 703-804-4195</p> <p>Business & Human Resource Management Directorate Ms. Ruthie Gordon 703-804-4195</p>	<p>□ = ACATIA System <input checked="" type="checkbox"/> = OSD Lead for Joint Program <input type="radio"/> = Army Implementation of Joint Programs</p>
<p>PO CACI-L/OPCOM A218 LDC Taylor-Couture, 703-804-4218 Possible Change: 703-804-4218 Andy Edmonson 703-804-4218 Possible Change: 703-804-4218 MTS 703-804-4218 CLAP 703-804-4218 SADS 703-804-4218</p>	<p>PM CCII-A COL, Single Asst. Ft. Lee, VA DIN: 87-3845</p> <p>PM TCACM II COL, Single Asst. (Acting) Ft. Lee, VA 703-804-4025</p> <p>PM JCALS LTC John Marshall (Acting) Ft. Lee, VA 703-804-4080</p> <p>PM TAIDP LTC John Marshall (Acting) Ft. Lee, VA 703-804-5053</p> <p>PM DMS-Army LTC Christopher Deane Ft. Lee, VA 703-804-4186</p> <p>PM DMS-Army LTC Christopher Deane Ft. Lee, VA 703-804-4186</p> <p>PO CPR LTC Cedric Johnson (Acting) Ft. Lee, VA 703-804-4080</p> <p>PO HOMM/15M Ms. Carol Glass Ft. Belvoir, VA 703-804-4080</p>	<p>□ = PM MC4 LTC J. B. Crenshaw Ft. Belvoir, VA 301-317-7083</p> <p>PM MC4 LTC J. B. Crenshaw Ft. Belvoir, VA 301-317-7083</p> <p>PM MC4 LTC C. McHenry Ft. Belvoir, VA 703-804-4195</p> <p>PM MC4 LTC C. McHenry Ft. Belvoir, VA 703-804-4195</p> <p>PO HOMM/15M Ms. Carol Glass Ft. Belvoir, VA 703-804-4080</p>

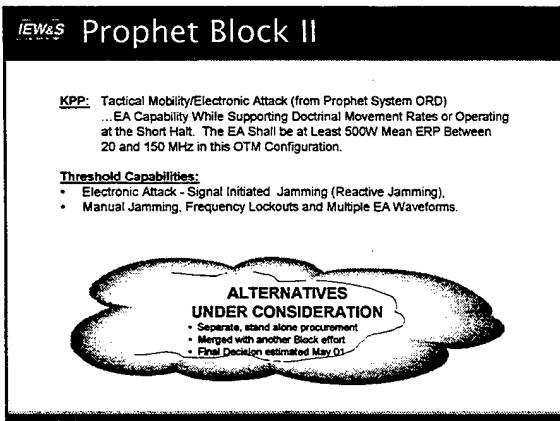
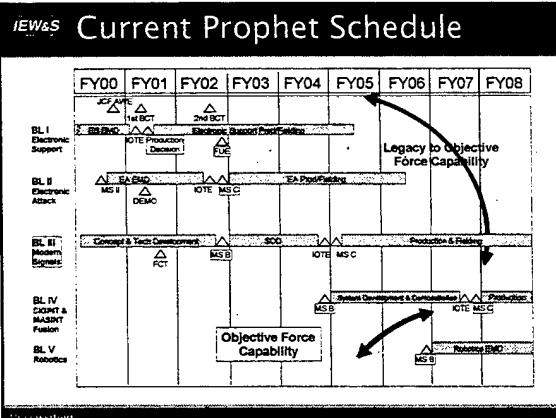
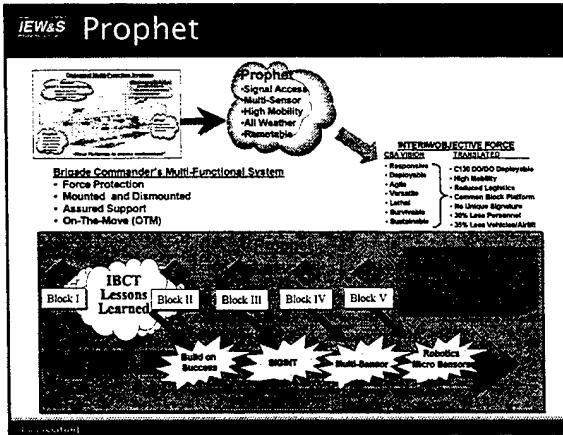


GUEST SPEAKER

LIEUTENANT GENERAL LESLIE F. KENNE

**COMMANDER, ELECTRONIC SYSTEMS
CENTER, AIR FORCE MATERIAL COMMAND
HANSCOM AIR FORCE BASE,
MASSACHUSETTS**





IEW&S Prophet Block II EA

- Objective:** To Obtain Development & Production Option Contract for Block II Requirements
- Contract Type:** Dev-CPFF/Prod-FFP Option
- Estimated Value:** \$1.9M/\$20M
- Key Milestones:** RFP Release – 3Q FY01
Award – 4QFY01
- Technical Contact:** Mark Conrad 732-427-1967
- Acquisition Contact:** Jim Bannister 732-427-1340
Andy Dellomo 732-532-3569
- Solicitation # or RFQ #:** N/A

IEW&S Prophet Block III

KPP: Man-Machine Interface (MMI)

- Prophet Shall have an Integrated MMI that Allows for Intelligence Digital Reporting and Databasing Computer and Network - transmit LOBs to other Bde
- Prophet and Automatically Report (operator directed) back to Prophet Control at Brigade ACT

Threshold Capabilities:

- Signal Identification - Automatically Identify AM, FM, SSB, CW, LPI, and Modem Signals
- Direction Finding Accuracy - Acquire a LOB for LPI
- MMI - ES and EA Transmitter and Receiver Control
- Communications - Beyond Radio LOS (10-50 km)

ORD REVISIONS UNDER CONSIDERATION

- Signals - remote, record, store
- Special Purpose Built Systems (SPBS) and Quick Reaction Capabilities (QRC) ports or mounting (internal or external system access)
- NAVWAR
- Onboard, resident, interactive motor pool training capability

IEW&S Prophet Block III LPI/MMI

- Objective:** To Obtain Development and Production Option Contract for Block III Requirements
- Contract Type:** Dev-CPXX/Prod-FFP Option
- Estimated Value:** \$16M/\$35M
- Key Milestones:** RFP Release 3QFY02
Award – 1QFY03
- Technical Contact:** Dan Tartaglia 732-427-1959
- Acquisition Contact:** Jim Bannister 732-427-1340
Andy Dellomo 732-532-3569
- Solicitation # or RFQ #:** N/A

IEW&S Prophet Block IV & Block V

THRESHOLDS: BLOCK IV

- MMU/network:
 - Integrated MMI for Prophet-to-Prophet System (mutual operator displays / system to system screen visualization)
 - Netted for DF OPS and Operator-to-Operator Interface (image resolution)
- Multi-Sensor Integration / Unattended Ground Sensors
 - Multi-Capable Sensor System Integrating MASINT and Ground Surveillance Sensors (GSS)

OBJECTIVES: BLOCK V

- Micro and Robotic Receivers
 - Transport, Employ, Control and Relay Collected Information From Remote Receivers.
 - Micro and Robotic Remote Capabilities Including SIGINT and EW ES (To include Locating), EA, MASINT and NAVWAR.

BL IV ORD REVISIONS UNDER CONSIDERATION

- Multi-spectrum, Pre-processing, Multi-mode delivery (air, land, vehicle).
- SWAP considerations
 - All weather, water proof, remote displacement from vehicle, UGS monitoring
 - Solutions outside of Radio Frequency (RF) spectrum
 - Image Dissemination

(classified)

IEW&S Prophet Block IV SIGINT/MASINT Fusion

- Objective: To Obtain Development and Production Option Contract for Block IV Requirements
- Contract Type: Dev-CPXX/Prod-FFP Option
- Estimated Value: \$24M/\$41M
- Key Milestones: RFP Release 3QFY04
Award – 1QFY05
- Technical Contact: Jim Maziarz 732-427-1981
- Acquisition Contact: Jim Bannister 732-427-1340
Andy Dellomo 732-532-3569
- Solicitation # or RFQ #: N/A

(classified)

IEW&S Enhance Night Vision Devices



IEW&S Enhanced Night Vision Goggle (ENVG) Performance

- Lightweight Image Intensifier and Thermal Sensor Fused Night Vision Imaging Device
- Compatible with Land Warrior and Rifle Mounted Aiming Lights
- Weight: <1.0lbs Objective; <1.5 lbs (Threshold)
- Power: Operate in Combat Full-on at Least 15 Hours out of Each 24 Hour Period Using Non-Rechargeable Batteries
- FOV:
 - 40° Image Intensifier
 - ≥ 30° Thermal Channel
- Detection Range:
 - ≥ 160m @ Starlight
 - ≥ 100m Through Battlefield Obscurants & No Light Conditions
- Resolution:
 - ≥ 1.3 cyc/mr for Image Intensifier Channel
 - ≥ 0.1 cyc/mr for Thermal Channel

IEW&S Enhanced Night Vision Goggle (ENVG) Contract Opportunity

•Objective:	Best Value System Development & Demonstration and Initial Production of Enhanced Night Vision Goggles
•Contract Type:	Cost Plus Award Fee, Period of Performance: 32 Months Fixed Price Production Options
•Estimated Value:	System Development & Demonstration: \$10-12M Production Option up to \$20M (Quantities up to 3000)
•Key Milestones:	RFP Release - 1QFY03 Contract Award - 2QFY03
•Technical Contact:	Mr. Gregory Patrick 703-704-1687
•Acquisition Contact:	Mr. Jack Kulaga 732-427-1356
•Solicitation # or RFQ #:	N/A

IEW&S

Integrated Laser White-Light Pointer (ILWP)

IEW&S Integrated Laser White-Light Pointer
(ILWP)

- Small Lightweight Integrated IR and Visible Aiming Laser, IR Illuminator, Focusable White Light Flashlight
- Mount on M16A2, M4 Carbine, M16/M4 Modular Weapon System and M9 Semi-Automatic Pistol
- Provide Capability to Acquire and Engage Targets with Small Arms Weapons On the Battlefield and in Close Quarters Combat Engagements During Limited Visibility Conditions or in Total Darkness
- Weight \leq 6oz
- IR Aiming Laser / IR Illuminator \geq 600M
- Visible Aiming Laser \geq 10M
- Focusable White Light \geq 25M (Facial Recognition)

Unclassified

IEW&S Integrated Laser White-Light Pointer
(ILWP)

- Objective: System Development and Demonstration (SDD)
- Contract Type: CPFF with Firm-Fixed Price Production Options; CPFF Period of Perf = 20 mos.
- Estimated Value: SDD \$ 7M – 1.5M
Production Option - \$10M – 20M
- Key Milestones: RFP Release - 4QFY01
Award - 1QFY02
- Technical Contact: John Spadafore 703-704-3456
- Acquisition Contact: Judy Anderson 732-427-1408
- Solicitation # or RFQ #: N/A

Unclassified

IEW&S LVRS



Unclassified

IEW&S Lightweight Video Reconnaissance System (LVRS)

- System Description: AN/PVH-1&2 Lightweight Video Reconnaissance System (LVRS) is a system that captures and transmits still frame video images and intelligence data through military radios. The images/data is captured with a portable AN/PVH-1 LVRS Out Station then transmitted to the AN/PVH-2 LVRS Base Station for intelligence analysis and further dissemination.
- Target Acquisition: Day: \geq 1500 Meters
Night (starlight): \geq 400 Meters
- Out Station Weight: \leq 5 lbs (objective); \leq 16 lbs (threshold)
w/o Batteries
- Single Time Frame Transmission: < 40 Seconds

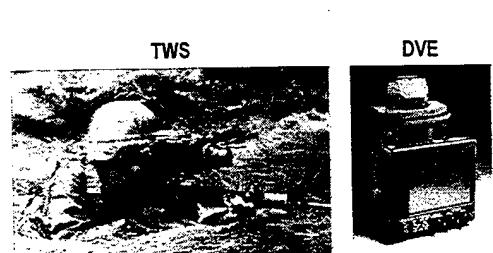
Unclassified

IEW&S Lightweight Video Reconnaissance System (LVRS)

- Objective: Full Rate Production Logistics Support
- Contract Type: Firm-Fixed Price; 3-Year Multi-year
- Estimated Value: Basic \$5-6M Options \$10-12M
- Key Milestones: RFP Release - 1QFY04 Contract Award - 2QFY04
- Technical Contact: Jaime Gonzalez (703) 704-3212
- Acquisition Contact: Jack Kulaga (732) 427-1356
- Solicitation # or RFQ #: N/A

Unclassified

IEW&S Thermal Omnibus II



Unclassified

IEW&S Thermal Omnibus II TWS Characteristics

- Lightweight Day/Night Thermal Imaging Device
- Operates in Adverse Weather and Dirty Battlefield Conditions
- Provides Surveillance and Target Acquisition Capability for Individual and Crew Served Weapons
- Light and Medium Versions:

	Light TWS	Medium TWS
- Weight (lbs.)	2 (obj.) - 3 (threshold)	3.5 - 5
- Field of View (° min)	14	6/18 switchable
- Range (M, clear air, man tgt)	550	1100
- Desired Enhancements
 - Lower Weight, Power, Operations & Support Costs
 - Increased Reliability, Range, Field of View
 - Path for Technology Improvement Insertion

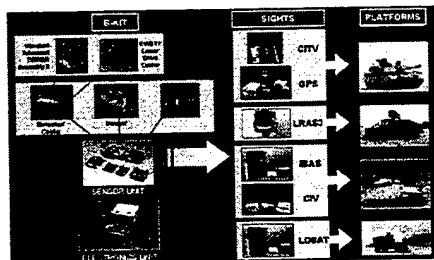
IEW&S Thermal Omnibus II DVE Characteristics

- Thermal Imaging Device to Aid Driving of Tactical Wheeled Vehicles and Combat Vehicles
- Enhances Vehicle Movement During Daylight, Darkness, Adverse Weather, and Dirty Battlefield Conditions
- System Consists of "A" and "B" Kits Comprised of Vehicle Installation/Mounting Hardware, Sensor, and Display/Control
- Supports Detection of 22 Inch Object at 110 Meters
- Required Minimum Field of View: 20° Vertical, 40° Horizontal
- Desired Enhancements
 - Increased Field of View, Better Depth Perception
 - Improved Limited Visibility Operations, Higher Resolution Display
 - Increased Reliability, Reduced Operation & Support Cost
 - Ability to Incorporate Technology Improvements Such As Multi-Spectral Image

IEW&S Thermal Omnibus II Contract Opportunity

- **Objective:** Procurement of Light and Medium Thermal Weapon Sights (TWS) and Driver's Vision Enhancers (DVE)
- **Contract Type:** Firm Fixed Price, 3-Year Multi-Year w/ Basic Quantity and Options in Each Year, 2 Year Option (Total 5 Years), One or More Awards
- **Estimated Value:** Basic = \$82-92M, Total Options \$190-210M
- **Key Milestones:** RFP Release - 1QFY03
Award 2QFY03
- **Technical Contact:** Mr. Daniel Kitts (TWS) 703-704-1292
Mr. Joseph Brooks (DVE) 703-704-1251
- **Acquisition Contact:** Ms. Deborah Gilligan 732-532-5454
- **Solicitation # or RFQ #:** N/A

IEW&S HTI 2nd Gen FLIR



IEW&S HTI 2nd Generation FLIR – “B-Kit”

- Long Wave, Infrared Scanning System - Utilizes SADA II FPA (480x4)
- Fields of View: 7.5° x 13.3° (wide); 2.0° x 3.6° (Narrow)
- Range Performance: Classified
- The HTI B-Kit is the Common 2nd Generation FLIR Sensor for Several Sensor Systems
 - M1A2SEP Gunners Primary Sight (GPS)
 - M2A3 Bradley Improved Bradley Acquisition System (IBAS)
 - M2A3 Bradley Commanders Independent Viewer
 - Long Range Advanced Scout Surveillance System (LRAS3)
- Currently in Full-Rate Production, Additional Follow-on Production Contracts Required

IEW&S HTI 2nd Generation FLIR

• Objective:	Follow on Production - Qty of Approximately 1200 B-Kits in Support of the Abrams M1A2SEP and Bradley A3 Production and 295 B-Kits in Support of LRAS3 Production
• Contract Type:	Firm Fixed Price; Up to Two Awards, 2 Year Multi Year - Plus 1 Option Year
• Estimated Value:	\$185-240M (Including Options)
• Key Milestones:	RFP Release - Aug 01 Contract Award - Jan 02
• Technical Contact:	Wayde Thomka 703 704-3441
• Acquisition Contact:	Debbie Gilligan 732 532-5454 Joe Manganaro 732-427-1389
• Solicitation # or RFQ #:	N/A

M1A2 SEP Biocular Image Control Unit (BICU)



M1A2 SEP Biocular Image Control Unit (BICU)

- Line Replaceable Component of the M1A2 SEP Gunner's Primary Sight (GPS) Thermal Imaging System (TIS)
- Controls the HTI 2nd Gen FLIR B-kit Display Through an RS-232 Interface
- Displays the Analog RS-170 Output, Including Imagery and Symbology, Through the GPS Monocular and a Separate Binocular Display

M1A2 SEP Biocular Image Control Unit (BICU)

• Objective:	Full Rate Production - Qty of Approximately 190 BICUs (plus Additional Spares Options) in Support of the Abrams M1A2SEP
• Contract Type:	Firm Fixed Price; 2 Year Multi Year – Plus 1 Option Year
• Estimated Value:	\$3.8-5.5M (Not including Options)
• Key Milestones:	RFP Release: Aug 01 Contract Award: Jan 02
• Technical Contact:	Wayde Thomka 703 704-3441
• Acquisition Contact:	Debbie Gilligan 732 532-5454 Joe Manganaro 732-427-1389
• Solicitation # or RFQ #:	N/A

~~REF ID: S~~ Image Intensification (I2) Night Vision Goggles



Unclassified

~~REF ID: S~~ Image Intensification OMNIBUS System Performance

- AN/AVS-6 Provides Capability for Night Time Flying Including Nap-of-the-Earth. Designed for Use with Army's SPH-4B and HGU-56/P Helmets.
 - FOV: 40° Circular
 - Resolution: 1.3 cyc/mr
 - Weight: 0.6 Kg (21 oz)
 - Magnification: Unity
- AN/PVS-7 Provides Individual Soldiers Ability to Perform Night Time Operations Including Driving, Walking, Map Reading, First Aid, and Maintenance. Designed for Use with Rifle Mounted Aiming Lights
 - FOV: 40°
 - Resolution: 1.15 cyc/mr
 - Weight: 0.7 Kg (25 oz)
 - Range: 150m @ starlight
- AN/PVS-14 Provides Leaders of Combat Infantry Units Ability to Perform Observation and Command and Control Functions. Designed for Use with Rifle Mounted Aiming Lights.
 - FOV: 40°
 - Resolution: 1.3 cyc/mr
 - Weight: 0.4 Kg (14 oz)
 - Range: 150m @ starlight

Unclassified

~~REF ID: S~~ Image Intensification System Desired Enhancements

Desired Enhancements for Image Intensifiers:

- Increased Range
- Increased Reliability
- Improved Image Intensifier Performance as Indicated in Table

	Ground	Aviation
Resolution (lp/mm)	≥ 64	≥ 64
Signal to Noise Ratio (db)	≥ 25.0	≥ 26.0
Luminance Gain (x 1000)	50 - 70	50 - 70
"Halo" (mm)	< .75	< .75
High Light Level Center Resolution (lp/mm)	≥ 40	≥ 40
"End of Life" Performance		
Luminance Gain (x 1000)	≥ 40	≥ 40
Signal to Noise Ratio (db)	22.0	22.0

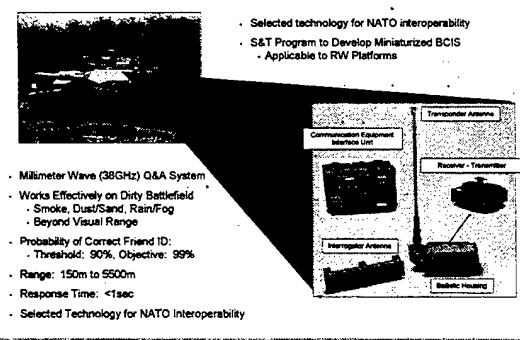
Unclassified

IEW&S Image Intensification OMNIBUS Contract Opportunity

- Objective:** Procurement of AN/PVS-7 and AN/PVS-14 Night Vision Goggles and AN/AVS-6 Aviator's Night Vision Goggles and Associated Spares
- Contract Type:** Firm-Fixed Price; Up to Two Awards, 3 Year Multi-Year w/ Basic Quantity and Quantity Options in Each Year, 2 One Year Options (Total 5 Years)
- Estimated Value:** Basic = \$100–120M, Options \$80-\$100
- Key Milestones:** RFP Release - 4QFY01 Award - 2QFY02
- Technical Contact:** Mr. Gregory Patrick 703-704-1687
- Acquisition Contact:** Mr. Jack Kulaga 732-427-1356
- Solicitation # or RFQ #:** N/A

Contract Opportunity

IEW&S BCIS Program

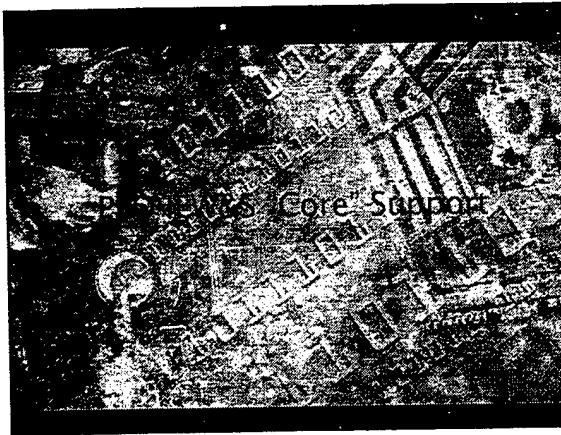


Contract Opportunity

IEW&S BCIS Program

- Objective:** To Obtain FRP Quantities for BCIS Program
- Contract Type:** Firm-Fixed Price
- Estimated Value:** \$825-950M (A&B Kits)
- Key Milestones:** RFP Release – 1QFY03 Contract Award – 2QFY03
- Technical Contact:** Dave Witteveen 732-427-5899
- Acquisition Contact:** Kim Frey 732-427-1428 Judy Anderson 732-427-1428
- Solicitation # or RFQ #:** N/A

Contract Opportunity

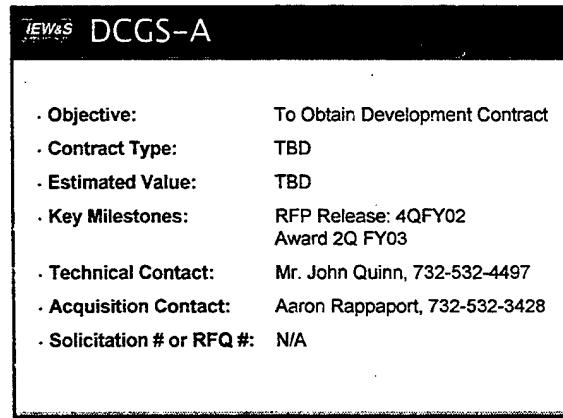
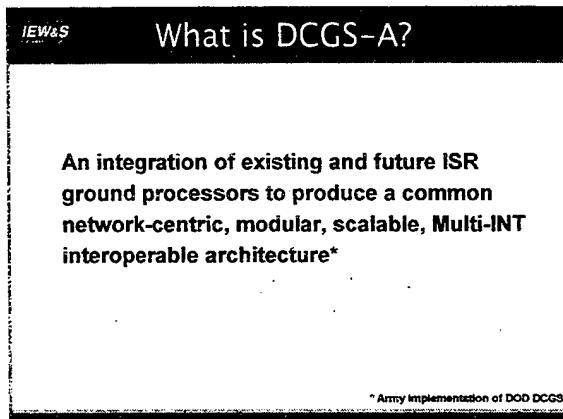
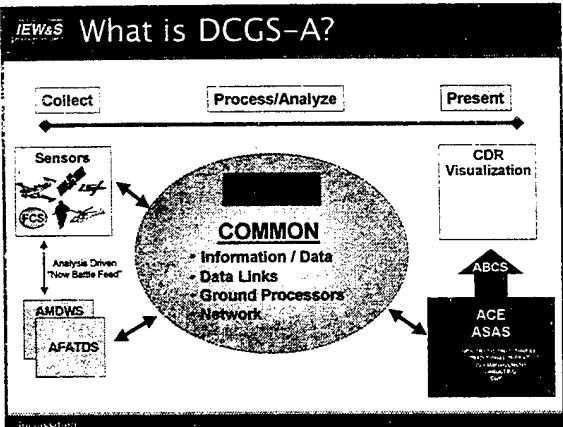


IEW&S PEO IEW&S "Core" Support

- Core Support is weapons systems program management support
 - Includes - Independent "Core" technical and programmatic assessments and evaluations
 - Excludes - "matrix", graphics/creative services and information technology
- Core Support for PEO IEW&S and PM's worldwide

IEW&S PEO IEW&S "Core" Support

Objective:	To Acquire Worldwide Core PM support for PEO IEW&S/PM's
Contract Type:	<ul style="list-style-type: none">- Small Business Set-aside, NAICS: 541330- 5 year IDIQ or award term; Single award DO's either FFP and/or T&M, all will be performance based services with offeror suggested performance metrics
Estimated Value:	\$25M-29.9M
Key Milestones:	<ul style="list-style-type: none">- Jun 01 – Draft SOO and one-on-ones- Jun 02 – RFP- Aug 02 – Award
Technical Contact:	Joe Brady, CECOM SADBU 732-532-4512
Acquisition Contact:	Debra Shreve, CECOM KO 732-532-2461
Solicitation # or RFQ #:	N/A



Warfighter Information Network- Tactical (WIN-Tactical)

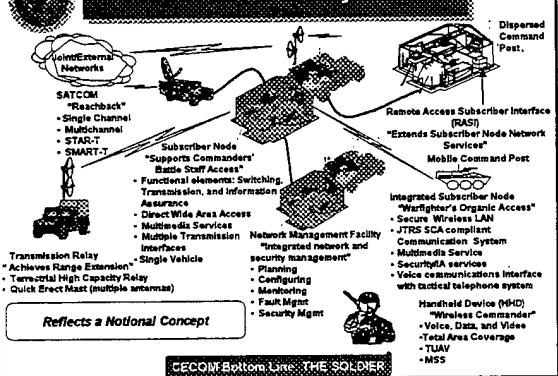
Don Keller

Chief, Technical Management
Division

Project Manager
WIN-Terrestrial

CECOM Bottom Line: THE SOLDIER

WIN-Tactical Subsystems



WIN-Tactical Requirements Overview

WIN-Tactical is a "New Start" tactical, digital communications system enabler to the Army's Interim/Objective Force that will provide advanced commercial-based networking capability to the Warfighter from Theater to Battalion CP/TOCs (Replaces TRI-TAC/MSE and more):

- Provides a reduced footprint and force structure, increased data capacity, enables Command & Control On-The-Move (C2OTM) capability, and commonality of equipment
- Provides wired and wireless communications to support voice, data, and video information exchange requirements
- Provides seamless connectivity among ABCS, GCSS, and other C4ISR within the battlespace
- Provides network security at multiple levels (Unclassified, Secret, and TS/SCI)
- Interfaces with terrestrial, airborne, and satellite-based transport systems
- Provides network management for all tactical C4 Systems

CECOM Bottom Line: THE SOLDIER



Proposed WIN-Tactical Acquisition Strategy

System Integration/Demonstration Phase (FY02-04):

- Awards two System Integration/Demonstration contracts
- Delivers Modeling/Simulation of Systems Architecture
- Conducts Field Demonstration
- Maintains Competition through Production Award
- Performs Army Test and Evaluation Command (ATEC) Operational Assessment for Milestone C Low Rate Initial Production (LRIP) Decision

CECOM Bottom Line: THE SOLDIER



Proposed WIN-Tactical Acquisition Strategy

Low Rate Initial Production (LRIP) Phase (FY05-07):

- Downselects and Awards a production contract, with LRIP options, to Best Value proposal
- Procures Test Unit for Product Verification Test (PVT), Force Development Test and Evaluation (FDT&E), and Initial Operational Test and Evaluation (IOT&E)
- Establishes and Sustains Production Capability
- Accelerates First Unit Equipped (FUE)

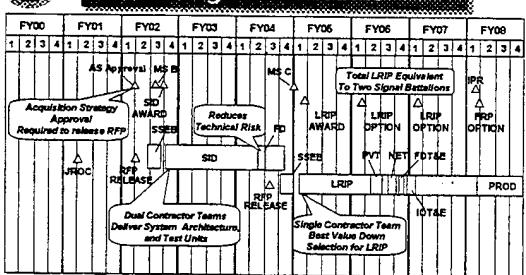
Full Rate Production Phase (Initial FY08):

- Exercise production options with range quantities
- Provides New Equipment Training (NET), Fielding, Institutional Training, Logistics, and Sustainment, etc.
- Implements Pre-Planned Product Improvement (P3I) program

CECOM Bottom Line: THE SOLDIER



Proposed WIN-Tactical Program Schedule



JROC - Joint Requirements Oversight Council
SID - System Integration and Demonstration
MS - Milestone
FD - Field Demonstration
SSEB - Source Selection Evaluation Board
FRP - Full Rate Production

CECOM Bottom Line: THE SOLDIER



WIN-Tactical Contract Information

- OBJECTIVE: Next Generation Army Common User System
- CONTRACT TYPE: Firm Fixed Price (FFP) Contract
- ESTIMATED VALUE: TBD
- KEY MILESTONES: RFP Release 2Q/02
SID Award 4Q/02
- TECHNICAL CONTACT: Mr. Don Keller, 732-532-5997
- ACQUISITION CONTACT: Mr. Ken Tedeschl, 732-532-4846
- SOLICITATION #: DAAB07-01-R-F407 (Pre-Solicitation)

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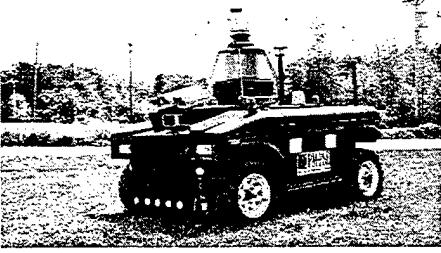
 Systems Management Center
Contract Opportunities



Mr. Eric Goodman
Associate Technical Director
SYSTEMS MANAGEMENT CENTER

CECOM Bottom Line: THE SOLDIER

 Mobile Detection Assessment
Response System - Exterior
(MDARS - E)



CECOM Bottom Line: THE SOLDIER

 Mobile Detection Assessment
Response System - Exterior
(MDARS-E)

- MDARS-Exterior
 - MDARS-Exterior is being designed to operate in general storage yards, depots, Arms, Ammunition, and Explosives (AA&E) storage areas, air fields, rail yards and port facilities
 - MDARS-Exterior will randomly navigate exterior perimeters and roadways, while performing intrusion detection, inventory assessment, barrier assessment, visual assessment and audio response
 - Technologies being used include: Navigation, Obstacle Avoidance, Intrusion Detection, Product Assessment, Lock Reading Capabilities

CECOM Bottom Line: THE SOLDIER



Mobile Detection Assessment Response System - Exterior MDARS-E



- OBJECTIVE: Demonstrate the capability to conduct semi-autonomous intrusion detection and product assessment via an unmanned platform.
- CONTRACT TYPE: Cost Plus Incentive Fee
- ESTIMATED VALUE: SSM to \$6M
- KEY MILESTONES: RFP Release, 4QFY01
Projected Award, 1QFY02
- TECHNICAL CONTACT: LTC Michael Bonheim,
(703) 704-2416
- ACQUISITION CONTACT: Mr. Richard Sturgis,
(703) 325-6068

CECOM Bottom Line: THE SOLDIER



High Value Item Security System (HVISS)



CECOM Bottom Line: THE SOLDIER



High Value Item Security System (HVISS)



- Provide Commanders a system to locate and recover high value items in both garrison and field environments
- Increases readiness and sustainability by ensuring the unit maintains on-hand equipment accountability of highly pilferable, sensitive items such as Night Vision Devices and global positioning devices, etc
- The HVISS Phase II will be applicable for other high-value, high technology items now fielded or soon to be fielded
- Technologies being used include radio frequency identification

CECOM Bottom Line: THE SOLDIER



High Value Item Security System - HVISS



- OBJECTIVE: Develop the capability to locate and recover high value items in both garrison and field environments.
- CONTRACT TYPE: Cost Plus Incentive Fee
- ESTIMATED VALUE: \$2M - \$10M
- KEY MILESTONES: Release Broad Agency Announcement, 1QFY02
Projected Award, 2QFY02
- TECHNICAL CONTACT: LTC Michael Bonheim,
(703) 704-2416,
- ACQUISITION CONTACT: Ms. Mary Byrd,
(703) 325-1714

CECOM Bottom Line: THE SOLDIER



Integrated Commercial Intrusion Detection System-III (ICIDS - III)



CECOM Bottom Line: THE SOLDIER



Integrated Commercial Intrusion Detection System- III (ICIDS - III)



- ICIDS is a commercial off the shelf acquisition which will provide a joint service system that will protect high dollar, critical defense and other government assets
- Provides a highly secure standardized intrusion detection system using state-of-the-art technology
- Technologies being used include commercially available interior and exterior sensors, a primary monitor console, remote status monitors, remote area data collectors, closed circuit television, entry control systems, biometrics and audio assessment devices

CECOM Bottom Line: THE SOLDIER

Integrated Commercial Intrusion Detection System-III ICIDS - III

- OBJECTIVE: Provides a highly secure standardized intrusion detection system using commercially available state-of-the-art technology
- CONTRACT TYPE: Firm Fixed Price/IDIQ
- ESTIMATED VALUE: \$40M-\$60M
- KEY MILESTONES: RFP Release, 1QFY02;
Projected Award, 3QFY02
- TECHNICAL CONTACT: LTC Michael Bonheim, (703) 704-2416
- ACQUISITION CONTACT: Mr. Richard Sturgis, (703) 325-6068

CECOM Bottom Line: THE SOLDIER

Commercial Intrusion Detection System (CIDS)



CECOM Bottom Line: THE SOLDIER

Commercial Intrusion Detection System (CIDS)

- Program provides nonstandard commercial intrusion detection equipment for applications when centrally managed electronic physical security equipment cannot be used
- Funding is allocated for Major Commands' security projects
- Technologies being used include commercially available interior and exterior sensors, a primary monitor console, remote status monitors, remote area data collectors, closed circuit television, entry control systems, biometrics and audio assessment devices

CECOM Bottom Line: THE SOLDIER



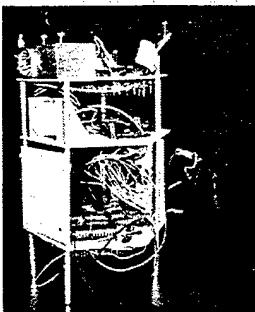
Commercial Intrusion Detection System (CIDS)



- OBJECTIVE: Program provides state of the art nonstandard commercial intrusion detection equipment to meet the physical security and force protection needs
- CONTRACT TYPE: Blanket Purchase Agreements for GSA Schedule Vendors
- ESTIMATED VALUE: \$10M-\$12M over 5 Years
- KEY MILESTONES:
 - Award Blanket Purchase Agreements - On-going
- TECHNICAL CONTACT: LTC Michael Bonheim, (703) 704-2416
- ACQUISITION CONTACT: Mr. Marty Burd, CECOM Bottom Line: THE SOLDIER (703) 325-1711



ELECTRONIC TRIP FLARE (ETF)



CECOM Bottom Line: THE SOLDIER



Electronic Trip Flare (ETF)



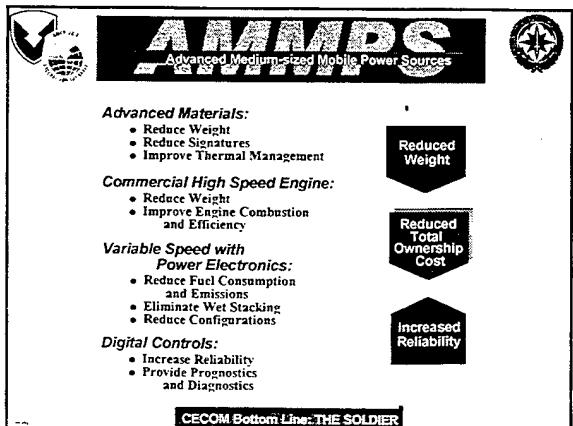
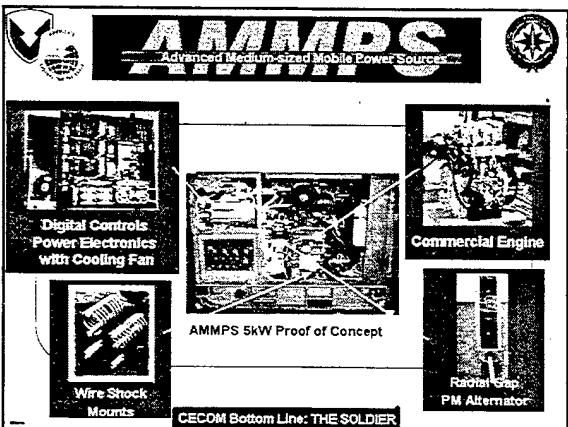
- Provides lightweight, manportable, easily emplaced and recoverable motion activated device designed to provide early warning and illumination to individuals and small units
- Provides commanders with an increase in time to effectively determine the most appropriate tactical response
- Used as an independent/individually employed early warning device or as a part of a security concept layer

CECOM Bottom Line: THE SOLDIER



Electronic Trip Flare (ETF)

- OBJECTIVE: Provide an early warning tactical security capability to individuals and small units
- CONTRACT TYPE: Cost Plus Incentive Fee
- ESTIMATED VALUE: \$14M-\$22M
- KEY MILESTONES: RFP Release, 3QFY02
Projected Award, 4QFY02
- TECHNICAL CONTACT: LTC Michael Bonheim,
(703) 704-2416
- ACQUISITION CONTACT: Ms. Mary Byrd,
(703) 325-1714



AMANDS
Advanced Medium-sized Mobile Power Sources

- **OBJECTIVE:** Provide Next Generation Mobile Electric Power Generating Sources
- **CONTRACT TYPE:** RDTE (FY03-FY06)
- **ESTIMATED VALUE:** RDTE \$10M (4 Yr)
- **KEY MILESTONES:** Projected Award Dates:
Phase I RDTE (Multiple Contractors) FY03
Phase II RDTE (Down Select to a Single Contractor) FY05
- **TECHNICAL CONTACT:** Selma Matthews, (703) 704-3377
- **ACQUISITION CONTACT:** Lynwood Rabon, (703) 704-3188

CECOM Bottom Line: THE SOLDIER

WIDEBAND ANTI-JAM MODEM SYSTEM (WAMS)

CECOM Bottom Line: THE SOLDIER

Wideband Anti-jam Modem System (WAMS)

- A need for high capacity protected (Anti-Jam/Anti-Scintillation) transponded Super High Frequency (SHF) satellite communications exists for US strategic fixed site user
- WAMS is a new program to satisfy these existing requirements (approximately 77 systems)
- WAMS supports communication data rates up to 2048 kbps
- WAMS will be integrated into Objective Defense Satellite Communication System (DSCS) Operations Center System (ODOCS) environment

CECOM Bottom Line: THE SOLDIER



Wideband Anti-jam Modem System (WAMS)



- **OBJECTIVE:** To procure WAMS production modems and support
- **CONTRACT TYPE:** Firm Fixed Price
- **ESTIMATED VALUE:** Contract Base Year \$18M-\$20M
- **KEY MILESTONES:** RFP Release – 4QFY01
Contract Award – 1QFY02
- **TECHNICAL CONTACT:** Jay Hicks, (732) 532-2162
- **ACQUISITION CONTACT:** Linda College, (732) 532-2924

CECOM Bottom Line: THE SOLDIER
